



# Sales briefing memo

October 2024





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The Information may constitute or include forward-looking statements, which are based on current expectations, projections and assumptions about future events. Forward-looking statements are statements that are not historical facts and may be identified by words such as "plans", "targets", "aims", "beliefs", "expects", "anticipates", "intends", "estimates", "forecasts", "project", "plan", "will", "may", "continues", "should" and similar expressions. These forward-looking statements reflect, at the time made, the Company's beliefs, intentions and current targets/aims concerning, among other things, the Company's or the Group's results of operations, financial condition, liquidity, prospects, growth and strategies. Forward-looking statements include statements regarding: objectives, goals, strategies, outlook and growth prospects; future plans, events or performance and potential for future growth; liquidity, capital resources and capital expenditures; economic outlook and industry trends; developments of the Company's or the Group's markets; the impact of regulatory initiatives; and the strength of the Company's or any other member of the Group's competitors. Forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. The forward-looking statements in the Information are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in the Company's records (and that of other member data) available from third parties, the Group's investments and its business strategy, regarding, among other matters, relevant industry, regulatory and economic trends and the Group's ability to successfully develop its business, fund and carry out its growth plan, meet its targets and deliver on its backlog and pipeline. Although the Company believes that these assumptions were reasonable when made, these assumptions are inherently subject to significant known and unknown risks, uncertainties and other important factors, which are difficult or impossible to predict and are beyond its control. Forward-looking statements are not guarantees of future performance and such risks, uncertainties, contingencies and other important factors could cause the actual outcomes and the results of operations, financial condition and liquidity of the Company and other members of the Group and the ability to differ materially from those results expressed or implied in the Information by such forward-looking statements. No representation or warranty is made that any of these forward-looking statements or forecasts will come to pass or that any forecast result will be achieved. undue influence should not be given to, and no reliance should be placed on, any forward-looking statement in the Information. No statement in the Information is intended to be nor may be construed as a profit forecast.

### Pipeline

The definition and classification of the pipeline of the Company and the Group, which comprises "Development", "Advanced Development", "Backlog" and "Under Construction", may not necessarily be the same as that used by other companies engaged in similar businesses. As a result, the expected capacity of the Company and the Group's pipeline may not be comparable to the expected capacity of the pipeline reported by such other companies. In addition, given the dynamic nature of the pipeline, the pipeline is subject to change and certain projects classified under a certain pipeline category as identified above could be reclassified under another pipeline category or could cease to be pursued in the event that unexpected events occur.

### Industry Data

To the extent available, the industry, market and competitive position data contained in the Information comes or has been derived from official or third-party sources. Third-party industry publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. While the Company believes that each of these publications, studies and surveys has been prepared by a reputable source, none of the Company, the Banks or any of their respective Representatives has independently verified the data contained therein. In addition, certain of the industry, market and competitive position data contained in the Information is based on the knowledge and experience of the Company's management in the markets in which the Company and the other members of the Group operate. While the Company believes that such research and estimates are reasonable, they, and their underlying methodology and assumptions, have not been verified by any independent source for accuracy or completeness and are subject to change or correction without notice. Accordingly, reliance should not be placed on any of the industry, market or competitive position data contained in the Information.

### Financial Information

Certain financial and statistical information contained in this Information is subject to rounding adjustments. Accordingly, any discrepancies between the totals and the sums of the amounts listed are due to rounding. Certain financial information and operating data relating to the Company and the Group contained in this Information has not been audited and, in some cases, is based on management information and estimates and is subject to change.

The financial information included herein has been derived from the Company's consolidated annual accounts as of and for the financial year ended 31 December 2023, that have been prepared in accordance with the International Financial Reporting Standards ("IFRS") as adopted by the EU and in accordance with Regulation (EC) No 1606/2002 of the European Parliament and of the Council of 19 July 2002 on the application of international accounting standards (the "2023 Consolidated Annual Accounts") and from the Company's consolidated unaudited interim financial information as of and for the six-month period ended 30 June 2024, which has been prepared using accounting policies consistent with those applied in the 2023 Consolidated Annual Accounts.

### Information on Agadir desalination plants, SPP1, Khl and Ghana

Certain information in this document (including data prepared on an aggregate basis) relates to or includes information relating to the Agadir (Morocco) desalination plants and Solar Power Plant ("SPP1") in Algeria. As of the date of this document, the acquisition of these assets is pending local approval.

Acquisitions of Khl is pending compliance with certain conditions and local approval. The Ghana water concession has been affected by delays in payment by the off-taker, leading to asset being in default of a \$26.6m in outstanding principal under project finance facility that matured in June 2024. Cox, lenders, Ghanaian government and MIGA are currently exploring a proposal for the restructuring of the WPA and project finance, including the extension and refinancing of the outstanding senior debt' on the back of the three MIGA (World Bank) guarantees to Cox, partner and lenders, with a maximum coverage of cUSD 61.5 million, allocated as follows: (i) - USD 11.1 million covering the risk of recovery of equity in favour of the shareholders of the Befesa SPV, expiring on 24 October 2032 (cUSD 5.97 million of which is attributable to Cox); (ii) - cUSD 23.8 million covering the risk of repayment of subordinated debt (shareholder loans) in favour of the shareholders of Befesa SPV, expiring on 24 October 2026 (cUSD 13.35 million of which is attributable to Cox); and (iii) - cUSD 26.6 million covering the risk of repayment of senior debt, expiring on 24 October 2024.

### Alternative Performance Measures (APMs)

This Information contains certain non-IFRS financial measures of the Company and the Group derived from (or based on) its accounting records, and which it regards as alternative performance measures ("APMs") for the purposes of Commission Delegated Regulation (EU) 2019/979 of 14 March 2019 and as defined in the European Securities and Market Authority Guidelines on Alternative Performance Measures dated 5 October 2019. Companies may calculate such financial information differently or may use different processes for different purposes than the Company and the Group do, limiting the usefulness of such measures as comparative measures. These measures should not be considered as alternatives to measures derived in accordance with IFRS, have limited use as analytical tools, should not be considered in isolation and, may not be indicative of the Company and Group's results of operations. Recipients should not rely on this information.

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**Nacho Moreno**  
CEO

Previous experience



**José Olivé**  
CFO

Previous experience



**Javier García**  
CSO

Previous experience



**Meritxell Pérez**  
Head of IR

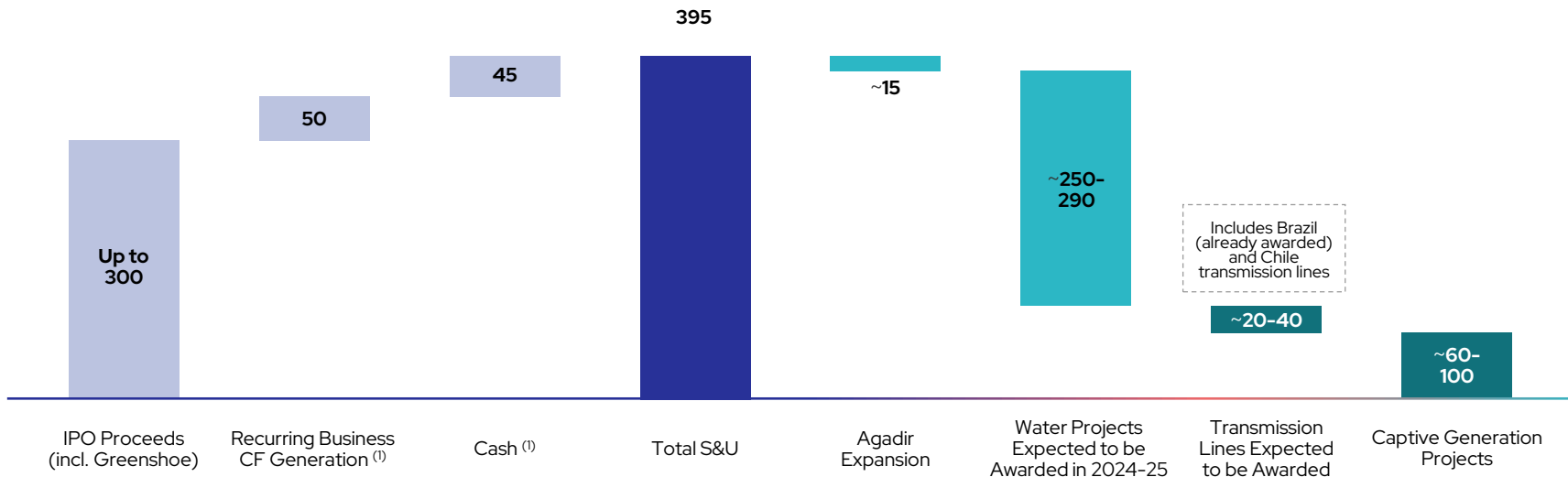
Previous experience



<b>Issuer</b>	<ul style="list-style-type: none"> <li>Cox Abg Group, S.A. (“COX” or the “Company”)</li> </ul>
<b>Listing Venue</b>	<ul style="list-style-type: none"> <li>Barcelona, Bilbao, Madrid and Valencia stock exchanges through the Automated Quotation System (Mercado Continuo)</li> </ul>
<b>Offer Structure</b>	<ul style="list-style-type: none"> <li>Primary offering of c.€300m including an up to c.15% greenshoe</li> </ul>
<b>Use of Proceeds</b>	<ul style="list-style-type: none"> <li>Primary funds to be used for (1) new and recently awarded water concessions, (2) captive energy projects and (3) new transmission concessions</li> </ul>
<b>Distribution</b>	<ul style="list-style-type: none"> <li>Institutional offering in Spain and internationally</li> <li>International private placement to institutional buyers outside the U.S. under Reg S</li> <li>U.S. private placement to QIBs pursuant to Rule 144A</li> </ul>
<b>Lock-ups</b>	<ul style="list-style-type: none"> <li>Company: 180 days</li> <li>Shareholders<sup>(1)</sup>: 180 days</li> <li>Cornerstone: 180 days</li> <li>Management team<sup>(2)</sup>: 365 days</li> </ul>
<b>Timetable</b>	<ul style="list-style-type: none"> <li>ITF 7 Oct</li> <li>Prospectus Filing 17 Oct</li> <li>Trade Date 29 Oct</li> <li>First Trading Day 30 Oct</li> <li>Settlement 31 Oct</li> </ul>
<b>Syndicate</b>	<ul style="list-style-type: none"> <li>Joint Global Coordinators: Banco Santander, BofA Securities, Citi</li> <li>Joint Bookrunner: Alantra, JB Capital Markets</li> <li>Co-Lead Manager: BTG Pactual</li> </ul>

## Illustrative Deployment of IPO Proceeds - Sources & Uses

Primary funds to be used for (1) new and recently awarded water concessions, (2) captive energy projects and (3) new energy transmission concessions
















# Introduction to COX

## Overview

- **COX is a vertically and horizontally integrated utility of Water and Energy**
- The Company has an **integrated business model encompassing the entire** water and energy **value chains**:
  - **Full water cycle**: desalination, purification, reutilization, treatment and integrated water resource management
  - **Energy**: transmission, clean energy generation
- **Internationally diversified portfolio** in key strategic regions
- **Technologically diversified** both in water (from desalination to purification) and energy (from solar PV and storage to solar thermal energy)
- Current COX **shareholder structure** (shareholders) consists: **Enrique Riquelme Vives: 77.85%; Alberto Zardoya: 12.42% & Pilar Arana: 5.08% (Zardoya Family: 17.50%); HNA: 4.65%**

## 2023 Key Figures

■ Operating ■ Financial<sup>(2)</sup>

	8 Operating Concessions/Projects <sup>(1)</sup>
	+335k m <sup>3</sup> /day desalination capacity <sup>(3)</sup>
	+31k km Transmission Lines built
	3.6GW Energy Generation Pipeline <sup>(5)</sup>
	c.€581m/c.€306m Revenues 2023A <sup>(2)</sup> /H1 2024
	c.€103m (18%)/c.€81m (27%) EBITDA(margin) 2023A/H1 2024 <sup>(4)</sup>
	c.36%/c.63% Cash Flow Conversion <sup>(6)</sup> 2023A/2023A(excluding one-offs) <sup>(7)</sup>
	1.8x Net Debt/EBITDA 2023A <sup>(2)</sup>
	(0.2x) Adj. Net Debt/Adj. EBITDA 2023A <sup>(2)(6)</sup>

Source: Company information.

(1) Includes Chilean plant in San Javier I and KHI CSP Plant in South Africa (agreement for its acquisition executed in June 2024. Acquisition pending compliance with certain conditions). (2) Abengoa S.A.'s productive units have only been consolidated within the Company's results since the date on which the acquisition took effect pursuant to the terms of the Share Purchase Agreement (April 18, 2023). Therefore, the Group's consolidated statement of income and the Group's consolidated statement of cash flows for the year ended December 31, 2023 include (i) twelve months of operations of the Company and (ii) approximately nine month of operations of the Abengoa productive units. (3) 235,100 m<sup>3</sup>/day attributable desalination capacity. Not including Agadir expansion capacity (+125k m<sup>3</sup>/day) (4) Including €31m one off impact of two judicial processes in Brazil. (5) 2.8GW pipeline attributable. (6) Adjusted operating cash flow is an APM calculated as EBITDA less changes in working capital, capital expenditures and taxes. (7) Normalized Cash Flow Conversion is an APM calculated as Adjusted Operating Cash Flow minus one-off working capital expenses pertaining to the Centro Morelos, Deva, Agadir, Salalah, Rabigh and Taweelah projects. These one-off working capital expenses pertain to expenses incurred prior to the acquisition of Abengoa S.A.'s productive units. (8) Adjusted Net Debt comprised of debts with credit institutions, plus lease liabilities and other financial liabilities, less cash and cash equivalents. Adjusted EBITDA comprised of EBITDA excluding concessions. Post IFRS-16 figures.

## Synergistic Business Divisions at the Core of Environmental Transition

### Water

Overview

**International operator** with water desalination plants under long term concessions

Following the integration with Abengoa, presence **across the entire water cycle with long-standing track record in desalination**

**Synergetic with energy division** due to water plants' high electricity supply requirements

KPIs



**3** Operating concessions



**335k** m<sup>3</sup>/day gross desalination capacity<sup>(2)</sup>



**+20 years** Remaining concession lifetime



Assets & Concessions

EBITDA 2023<sup>(1)</sup>

€24m EBITDA H1 2024<sup>(7)</sup>

Strategy

Build-to-own strategy

### Clean Energy

#### Transmission

- **Electric transmission & distribution**
- Infrastructure and technologies



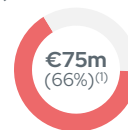
**2** Awarded Concession



**5<sup>(3)</sup>** Operating Projects (433MW<sup>(5)</sup>)



**+3.6GW<sup>(4)</sup>** Pipeline, o/w 1.1GW with RTB '25



Assets & Concessions

EBITDA 2023<sup>(1)</sup>

€28m EBITDA H1 2024<sup>(7)</sup>

- Americas: **build-to-own** strategy
- EMEA: mixed **build-to-own** and **asset rotation** strategies

### Services

#### Engineering

+

#### O&M

+

#### Innovation

**Engineering provider:** development, engineering and project execution



**>31,000km** transmission lines constructed



**5.3GW** renewable projects constructed or under construction



**+1,100km** pipelines constructed

**Industrial O&M services** for energy and water plants



**10-20 years** O&M avg. contracts



**+2,477MW** renewable energy client certificates<sup>(7)</sup>

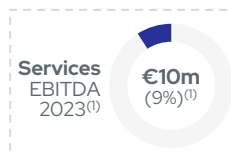


**535k m<sup>3</sup>/day** desalination capacity managed

**Hardware, software, firmware, mechanics, thermals and testing** with applications into energy and water



**168<sup>(6)</sup>** Patents granted



€33m EBITDA H1 2024<sup>(7)</sup>

Technology division has been carved-out in Q2 2024<sup>(6)</sup>

Source: Company information.





Note: Abengoa S.A.'s productive units have only been consolidated within the Company's results since the date on which the acquisition took effect pursuant to the terms of the Share Purchase Agreement (April 18, 2023), (the "Acquisition Effective Date"). Therefore, the Company's statement of consolidated income information and the statement of cash flow for the year ended December 31, 2023 include (1) approximately three months of operations of the Company only and (ii) approximately nine month of operations of the Group after the Acquisition Effective Date. (1) EBITDA contribution by division is calculated over a total EBITDA excluding corporate costs (-€1m), expressed as a percentage, respectively. Water and Energy Assets & Concessions EBITDA reflects EBITDA associated to concessions only. Services EBITDA 2023 reflects EBITDA associated to Water EPC, Energy EPC, O&M and Commercialization/Trading. (2) 235,100 m<sup>3</sup>/day attributable desalination capacity. Not including Agadir expansion capacity (+125k m<sup>3</sup>/day) (3) Including KHI CSP Plant (South Africa) (agreement for its acquisition executed in June 2024. Acquisition pending compliance with certain conditions) (4) 2.8GW attributable. (5) 223MW attributable capacity. +540MW when considering equivalent solar capacity. (6) Technology business has been carved out in H1 2024. 2023 EBITDA contribution of the business was -€0.7m. The Group's subsidiary under which the tech business' operations are owns 11 of the Group's patents. (7) EBITDA excluding corporate costs (-€4m).





# Key Investment Highlights

A vertically and horizontally integrated business model

- 1**  **Experienced Water Operator**
- 2**  **Transmission & International Renewables Player**
- 3**  **Premium Engineering Capabilities**
- 4**  **Synergistic Set Up**

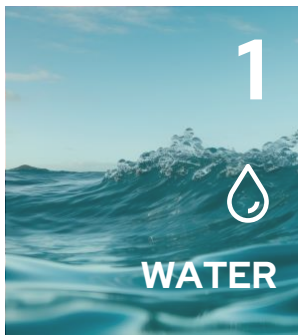


**THE PERFECT COMBINATION OF**

<p><b>1</b></p>	<p><b>PREDICTABILITY</b> Concession driven business model</p>	<p><b>&gt;90%</b> of group 2023A EBITDA is coming from assets &amp; concessions</p>
<p><b>2</b></p>	<p><b>FOCUS</b> Water and captive energy projects</p>	<p><b>&gt;90%</b> of IPO proceeds destined to Water and Captive Energy Projects</p>
<p><b>3</b></p>	<p><b>SIZEABLE GROWTH</b> Presence in growing markets with sizeable identified opportunities</p>	<p>Identified opportunities: <b>c.€29bn</b> concessions<sup>(1)</sup> &amp; <b>c.€80bn</b> services<sup>(1)</sup></p>
<p><b>4</b></p>	<p><b>FLEXIBLE CAPITAL STRUCTURE</b> Company target: &lt;1.0x (with recourse)<sup>(2)</sup></p>	<p><b>(0.2x)</b> Leverage with recourse 2023A<sup>(2)</sup> <b>1.8x</b> Net Debt/EBITDA 2023A<sup>(3)</sup></p>

Source: Company information.  
 (1) Identified Opportunities as of July 2024. The contents of this page may constitute or include forward looking statements, which are based on current expectations, projections and assumptions about future events, including statements regarding objectives, goals, strategies, outlook and growth prospects and future plans, events or performance and potential for future growth. There can be no assurance that any such forward looking statements will come to pass or will be achieved. Undue influence should not be given to, and no reliance should be placed on, any forward looking statement included in this page. (2) Refers to Adj. Net Debt/ Adj. EBITDA leverage. Is an APM calculated as Adjusted Net Debt (comprised of debts with credit institutions, plus lease liabilities and other financial liabilities, less cash and cash equivalents) divided by Adjusted EBITDA (comprised of EBITDA excluding concessions). (3) Refers to: Net Debt/EBITDA is an APM calculated as Net Debt defined as the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents) divided by EBITDA.

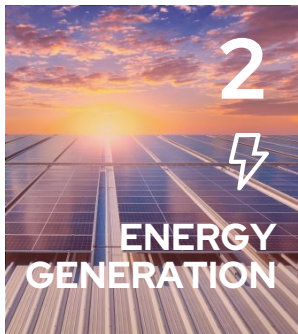
**COX: Value creation in Water & Energy**



**1**  
Every **€1,000,000** of CAPEX converts into



**€ 160,000**  
**EBITDA**



**2**  
Every **€1,000,000** of CAPEX converts into



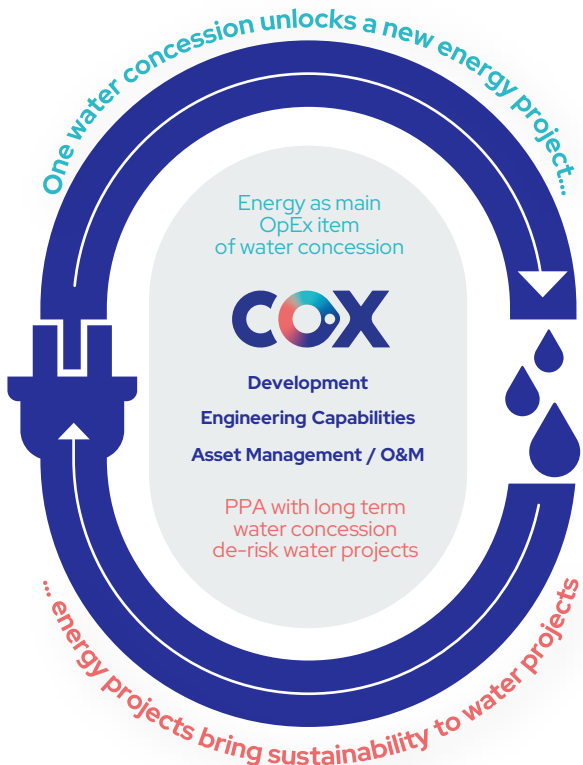
**€ 100,000**  
**EBITDA**

Market		Agadir 	Middle East	Latam	Egypt 	Morocco 	Tunisia 	Total
Technology		Desalination	Desalination/ WT	Desalination	Desalination/ WT	Desalination	Desalination	
Identified tenders	#	1	37	41	8	8	1	<b>96</b>
Total addressable market	€bn	0.1	8.1	3.2	2.0	1.9	0.2	<b>15.5</b>
Total addressable capacity	'000 m <sup>3</sup> /day	125	c.11,830	c.2,830	c.1,835	c.1,855	c.200	<b>c.18,680</b>
COX Estimated Success Rate	%	100%	c.5-7%	c.10%	c.15%	c.30%	c.33%	
Estimated total projects investment	€m	100	c.485	c.320	c.300	c.575	c.75	<b>c.1,855</b>
Target gearing	%	70%	60-80%	60-80%	60-80%	60-80%	60-80%	
Attributable capacity	'000 m <sup>3</sup> /day	125	c.710	c.283	c.275	c.555	c.65	<b>c.2,015</b>
Estimated equity investment	€m	30	c.100-195	c.65-125	c.60-120	c.115-230	c.15-30	<b>c.370-750</b>
COX target ownership	%	51%	51%	51%	51%	51%	51%	
<b>COX potential equity injection</b>	€m	<b>15</b>	<b>50-100</b>	<b>30-70</b>	<b>30-60</b>	<b>60-120</b>	<b>5-15</b>	<b>c.190-380</b>

### Key Considerations

- Significant total addressable market across MENA and Latam of c.€16bn (c.19m m<sup>3</sup>/day)
- COX estimated target share in each market is reflective of its track record and historical market share
- Target project ownership of 51%
- Low-risk high-quality projects with an appealing bankable case, resulting in estimated LTV of 60-80%

COX potential equity injection out of the wider addressable market



## Sustainable projects

**Water & Energy Highly Complementary Sectors**

Energy cost as key driver of water tariff:  
one water concession may unlock a new generation project (and potentially transmission)

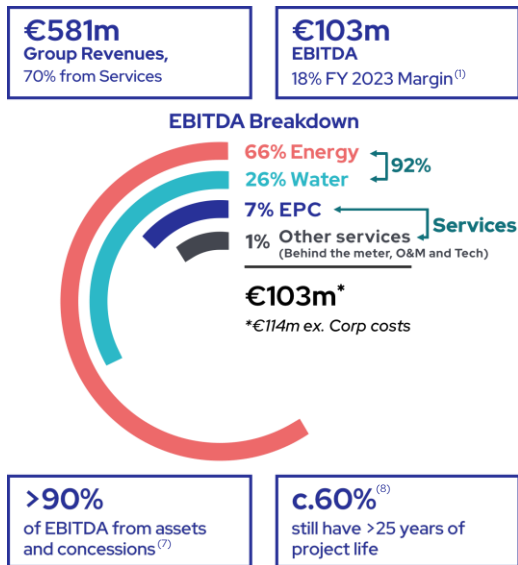
**Presence Across Entire Value Chain of Water and Energy**

Full extraction of project returns  
(Engineering Capabilities + Concessions + Asset Management/O&M)

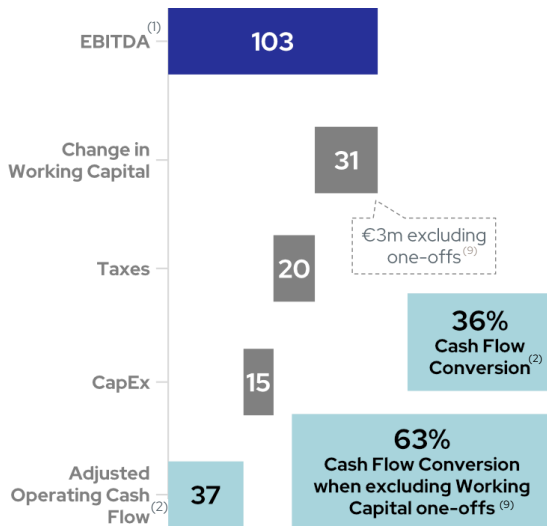


## Financial Profile Positioned to Capture Growth

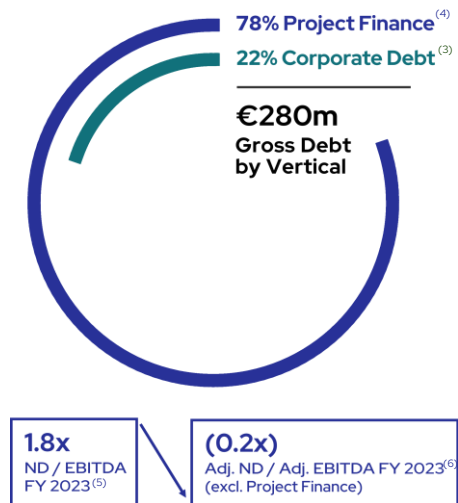
### 2023 Key Financial Highlights



### Cash Flow Conversion (€m)

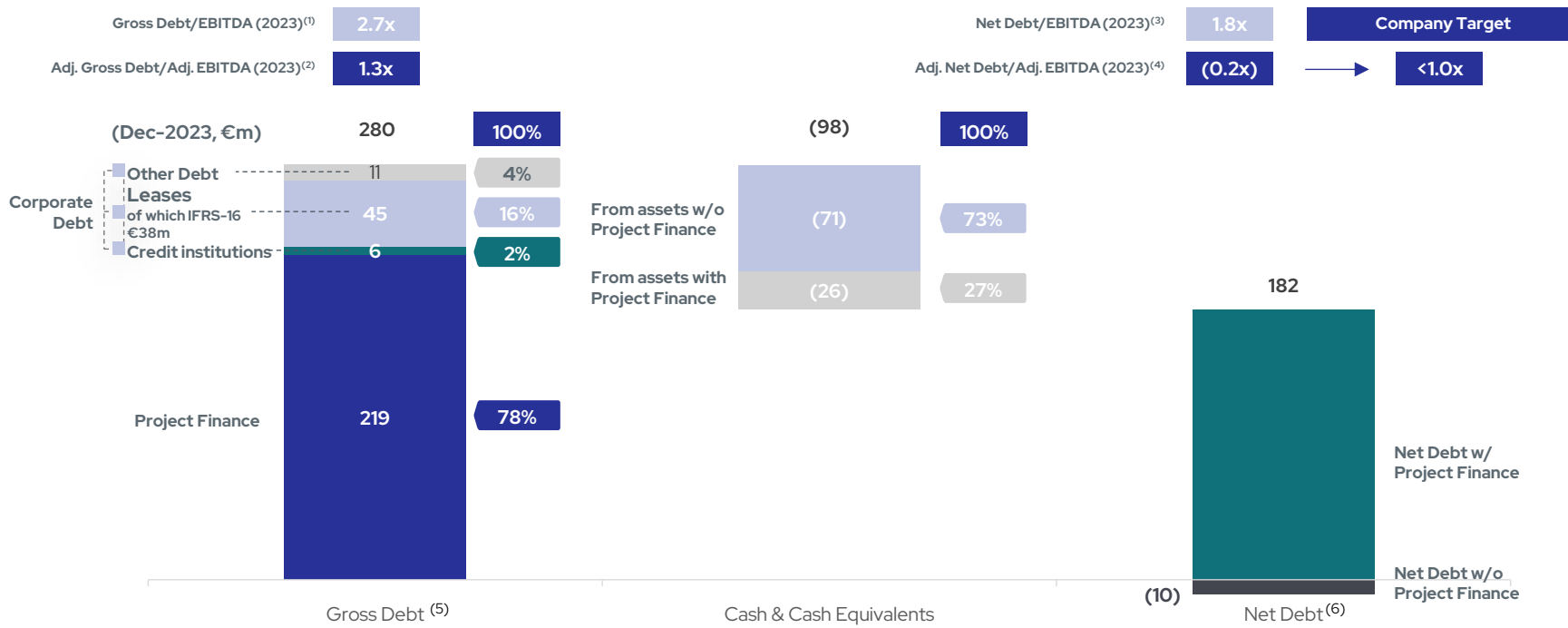


### Capital Structure



Source: Company information  
Note: Abengoa S.A.'s productive units have only been consolidated within the Company's results since the date on which the acquisition took effect pursuant to the terms of the Share Purchase Agreement (April 18, 2023). Therefore, the Group's consolidated statement of income and the Group's consolidated statement of cash flows for the year ended December 31, 2023 include (i) twelve months of operations of the Company and (ii) approximately nine month of operations of the Abengoa productive units. 1) EBITDA is an APM calculated as the sum of Operating profit and Amortization and charges due to impairments, provisions and other financial liabilities. EBITDA excluding corporate costs (-€11m). 2) Adjusted operating cash flow is an APM calculated as EBITDA less changes in working capital, capital expenditures and taxes. 3) Debt with recourse sitting at corporate level, composed of debt with credit institutions and lease liabilities. 4) Debt without recourse sitting on the 2 water concessions and SPPI energy Project. 5) Net Debt/EBITDA is an APM calculated as Net Debt defined as the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents) divided by EBITDA. 6) Adj. Net Debt/ Adj. EBITDA is an APM calculated as Adjusted Net Debt (comprised of debts with credit institutions, plus lease liabilities and other financial liabilities, less cash and cash equivalents) divided by Adjusted EBITDA (comprised of EBITDA excluding concessions). 7) €103m reported EBITDA includes corporate and other costs (-€11m). EBITDA split by business unit is calculated over EBITDA excluding corporate costs (€114m). 8) Calculated as EBITDA contribution of Agadir's two water concessions and Brazil bioenergy project, all divided by Group EBITDA excluding corporate costs. 9) Normalized Cash Flow Conversion is an APM calculated as Adjusted Operating Cash Flow minus one-off working capital expenses pertaining to the Centro Morelos, Dewa, Agadir, Salalah, Rabigh and Taweelah projects. These one-off working capital expenses pertain to expenses incurred prior to the acquisition of Abengoa S.A.'s productive units.

## Net Financial Debt Position



Note: The contents of this page may constitute or include forward looking statements, which are based on current expectations, projections and assumptions about future events, including statements regarding objectives, goals, strategies, outlook and growth prospects and future plans, events or performance and potential for future growth. There can be no assurance that any such forward looking statements will come to pass or will be achieved. Undue influence should not be given to, and no reliance should be placed on, any forward looking statement included in this page.  
Source: Company information; 1) Gross Debt/EBITDA is an APM calculated as Gross Debt (comprised of project finance debt, plus lease liabilities, debts with credit institutions, and other financial liabilities) divided by EBITDA. Post IFRS-16 figure.  
2) Adj. Gross Debt/ Adj. EBITDA is an APM calculated as Adjusted Gross Debt (comprised of debts with credit institutions, plus lease liabilities and other financial liabilities) divided by Adjusted EBITDA (comprised of EBITDA excluding concessions). Post IFRS-16 figure. 3) Net Debt/EBITDA is an APM calculated as Net Debt defined as the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents) divided by EBITDA. Post IFRS-16 figure. 4) Adj. Net Debt/ Adj. EBITDA is an APM calculated as Adjusted Net Debt (comprised of debts with credit institutions, plus lease liabilities and other financial liabilities, less cash and cash equivalents) divided by Adjusted EBITDA (comprised of EBITDA excluding concessions). Post IFRS-16 figure. 5) Gross Debt is an APM calculated as project finance debt, plus lease liabilities, debts with credit institutions, and other financial liabilities. 6) Net Debt is an APM comprised of the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents.



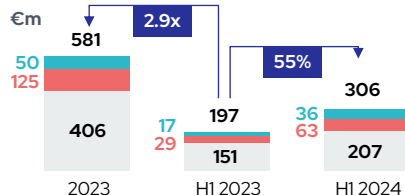
# Latest developments

### COX

Business ramp up with near term prospects secured

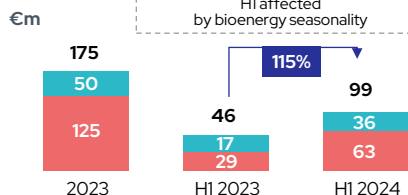
#### Revenue

Revenues will be back ended, expecting a positive H2 thanks to the positive contribution of 1) services backlog signed; 2) the contribution of Khi Solar One; 3) harvesting period in Sao Joao Plant



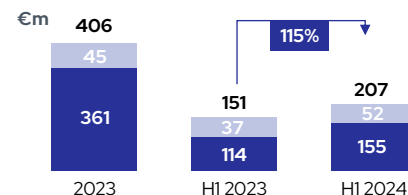
### Assets & Concessions

Concession driven business model: Stable business with 3 new concessions in H1 24



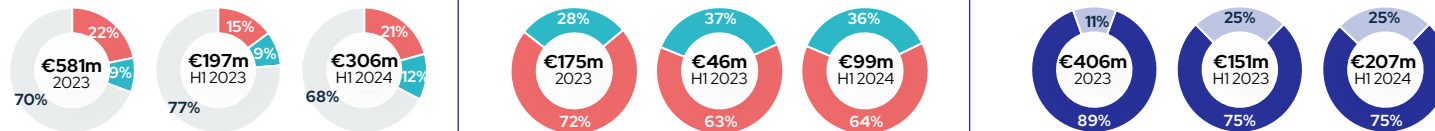
### Services: Engineering and O&M

H1 24 awarded projects doubled FY 23



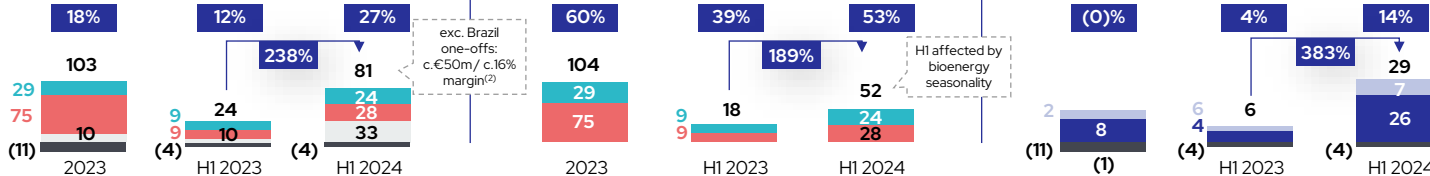
#### Revenue Split

Expect an increasing contribution of the Water division on the back of new concessions, reinforced with IPO proceeds



#### Margin

#### EBITDA <sup>(1)</sup>



■ Generation ■ Water ■ Services ■ Corporate Costs

■ Generation ■ Water

■ Engineering ■ O&M ■ Corporate Costs

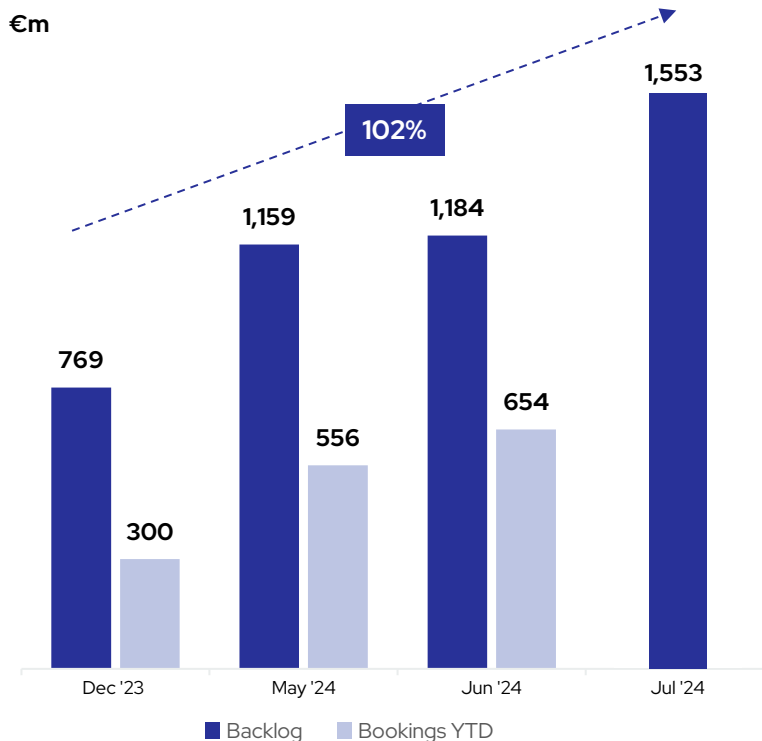
Source: Company information.

Notes: Abengoa S.A.'s productive units have only been consolidated within the Company's results since the date on which the acquisition took effect pursuant to the terms of the Share Purchase Agreement (April 18, 2023). Therefore, the Group's consolidated statement of income and the Group's consolidated statement of cash flows for the year ended December 31, 2023 include (i) twelve months of operations of the Company and (ii) approximately nine month of operations of the Abengoa productive units.

(1) EBITDA is an APM calculated as the sum of Operating profit and Amortization and charges due to impairments, provisions and amortizations. (2) Refers to €31m impact of two judicial processes in Brazil. (3) Agreement for its acquisition executed in June 2024. Acquisition pending compliance with certain conditions.

### Key Takeaways

- ✓ Contracts signed pending execution will accelerate H2 2024 revenues and crystalize largely in 2025
- ✓ Contract backlog growth supported by a flexible balance sheet
- ✓ Acceleration in booking and contract backlog to support service EBITDA ramp-up
- ✓ Attractive margins for portfolio



**Revenue Recognition Period for Existing Contract Backlog<sup>(2)</sup>**

- Water EPC**  
24 months
- Generation EPC**  
18 months
- Transmission EPC**  
36 months
- O&M**  
15 years

Source: Company information. (1) Contract Backlog is an APM. It refers to the estimated value of work contracts awarded and signed pending execution that we expect will result in future revenue, adjusted to reflect: (i) changes in the scope of the contract as a result of change orders agreed with the client in projects developed under a lump-sum turnkey contract (i.e., a contractual agreement pursuant to which we agree to complete a project for a fixed price within a specified timeframe on a turnkey basis) or estimation adjustments in projects developed under a Front-End Engineering Design (FEED) and Open Book Estimate (OBE) scheme (i.e., projects in which a front-end engineering design study is done prior to the EPC project award (FEED) and/or projects in which detailed design is advanced up to a level where project cost can be calculated with reasonable accuracy, at which stage we could be paid in any price adjustment structure, until later on the contract is converted into EPC lump-sum following a previously defined conversion method) in which the Group carries out a detailed analysis of the project, from the definition of the main processes and identification and selection of technologies to the definition and dimension of the auxiliary services and logistical needs of the plant, and (ii) fluctuations in the exchange rate of currencies other than the euro applicable to the projects. Booking is an APM that corresponds to the sum of the value of works' contracts awarded and signed during the period. (2) Average period between contract is signed and revenue recognition.



# Closing Remarks



**1 CONCESSION DRIVEN STRATEGY FOCUSED ON WATER, ENERGY AND SERVICES (EP, O&M)**

- Large opportunity in the Water Sector
  - Strong capabilities (ranked 3<sup>rd</sup> Globally 2014-2021<sup>(1)</sup>)
  - 55 years of experience on the water sector
  - 253 client certificates (key entry barrier)
  - Over 20 sector awards
  - Technical know-how with narrow competitive landscape
- **Energy follows water:** Captive energy projects linked to water concessions.
- **Services:** engineering, procurement and O&M increasing synergies and strengthening margins

**3 WATER CONCESSIONS**

**2 CONCESSIONS IN TRANSMISSION LINES RECENTLY AWARDED**

**5 ASSETS IN ENERGY NEW ASSET IN SOUTH AFRICA IN 2024<sup>(2)</sup>**

**2 ROBUST FINANCIAL RESULTS AND NO RECOURSE LEVERAGE**  
Revenues 2023A €306m (vs €196m in H1 23) | EBITDA<sup>(3)</sup> 2023A €81m (vs €24m in H1 23)

€306m Revenues
 €81m EBITDA<sup>(3)</sup>

**3 DELIVERY IN 2024: STRONG INCREASE IN SERVICES CONTRACT BACKLOG**  
Services Backlog Increased to €1.6bn in H1 2024 with Attractive Margins

€1.6bn Backlog
 11.7% Net Project EBITDA Mg<sup>(4)</sup>

- Transmission EPC
- O&M
- Generation EPC
- Water EPC
- Other



# Appendix 1

Identified  
Opportunities  
& Pipeline

### Key Considerations

- ✓

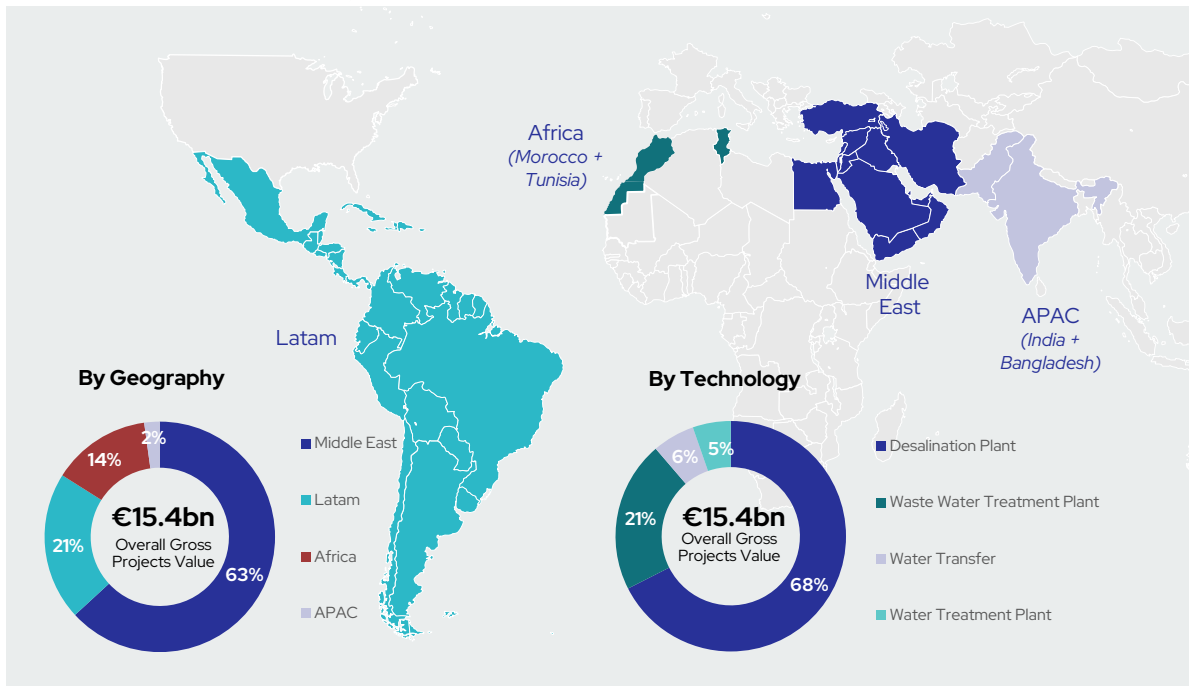
COX's project selection criteria are mainly i) country, ii) client, iii) technological challenge and iv) competitors
- ✓

Large number of opportunities identified in the Middle East where the company has a local presence and a longstanding track record
- ✓

Latam also emerging with sizeable and growing identified opportunities
- ✓

COX is already well advanced in preparing the offers for key upcoming tenders

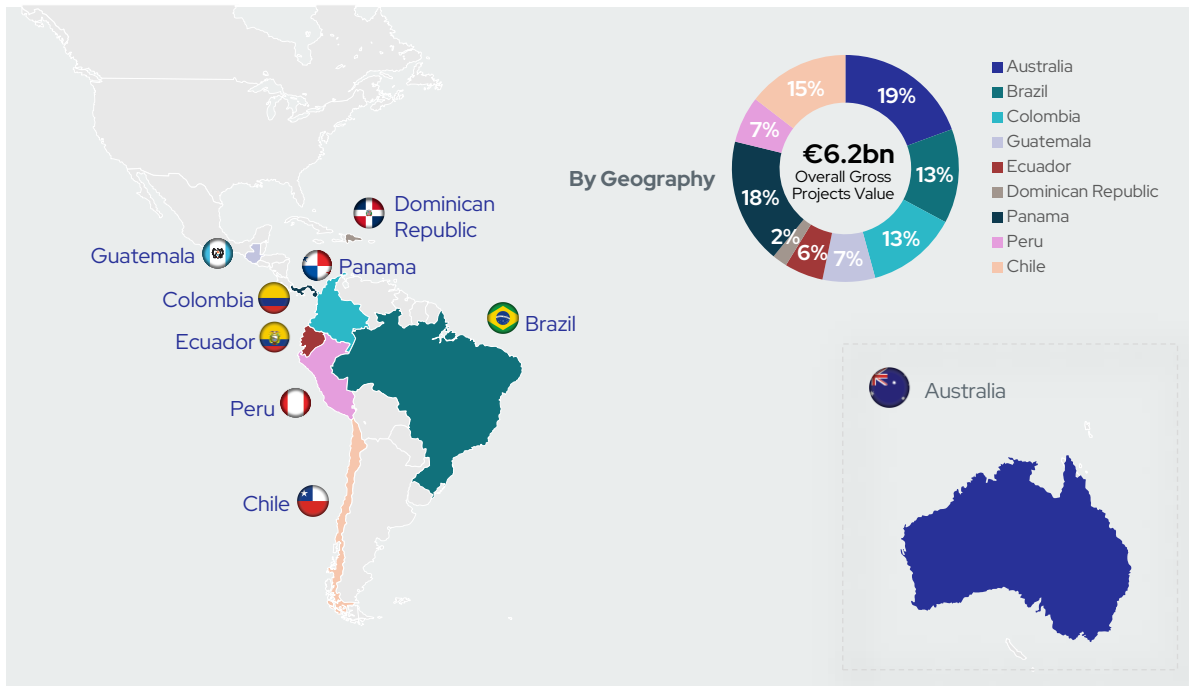
### Identified Opportunities<sup>(1)</sup>



## Key Considerations

- ✓ Limited countries permit concession-based transmission; typically, the Transmission System Operator (TSO) owns the network
- ✓ COX is focused on Americas (Brazil, Ecuador, Chile, Colombia and Central America)
- ✓ COX also operates in Morocco and Australia due to market attractiveness
- ✓ Concessions team of 13 FTEs (5 Spain, 5 Brazil and 3 Chile), track record and vertical integration are key to secure new concessions

## Identified Opportunities<sup>(1)</sup>

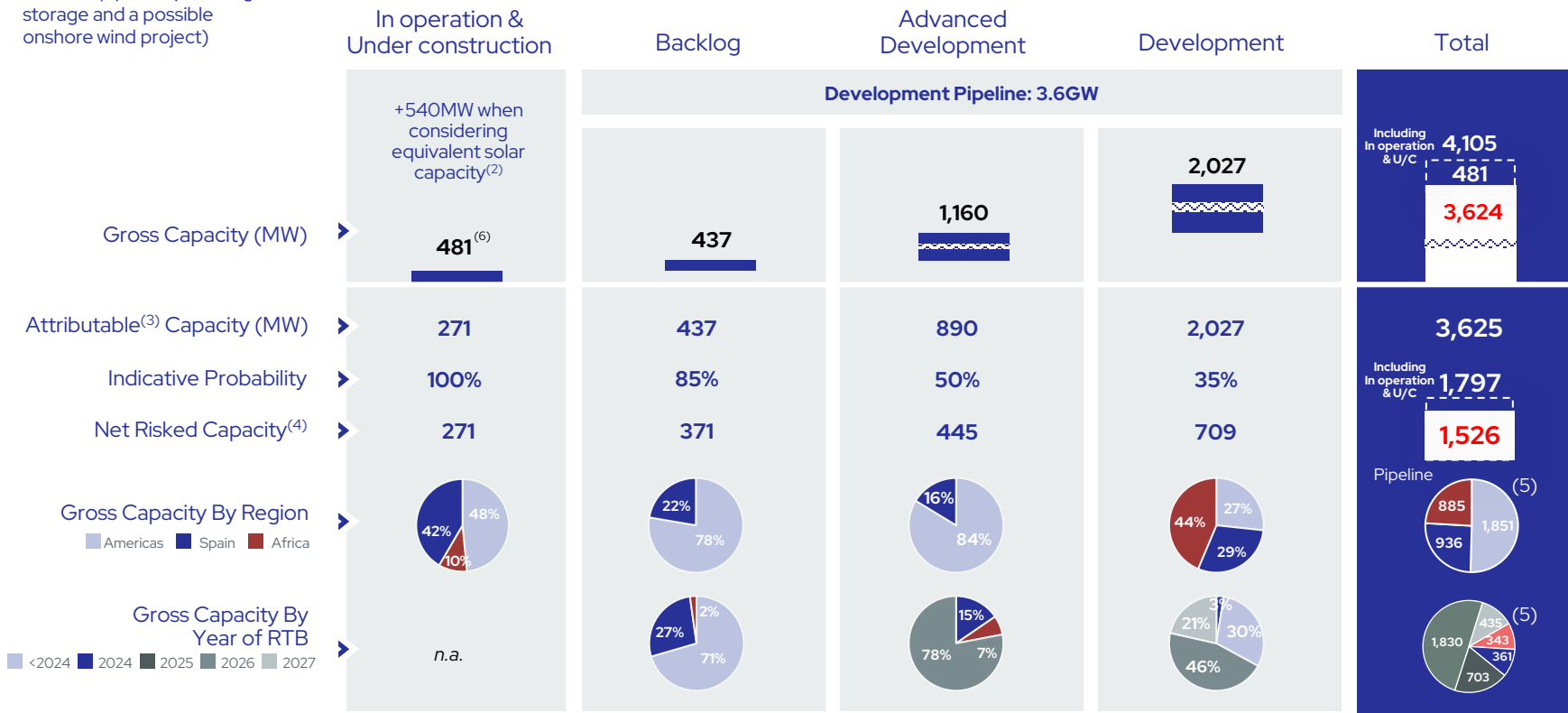




# Sizeable Renewable Energy Generation Pipeline with Near Term Visibility: c.38% of Gross Capacity RtB by 2025<sup>(1)</sup>

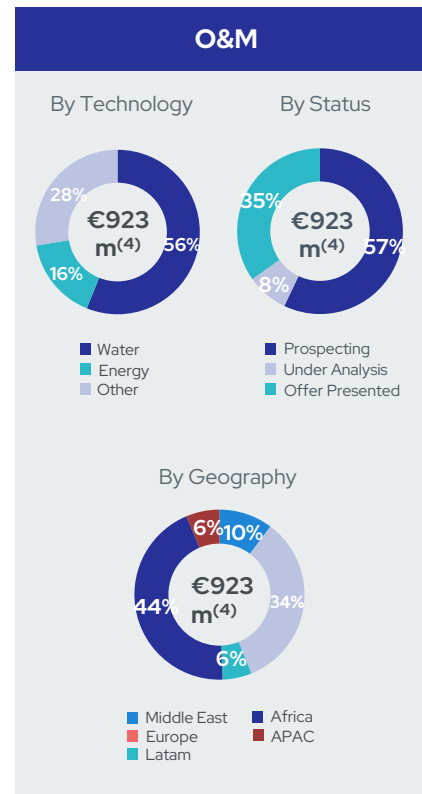
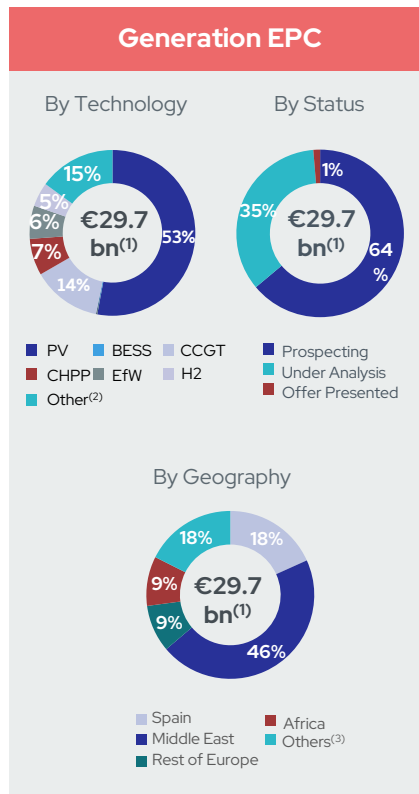
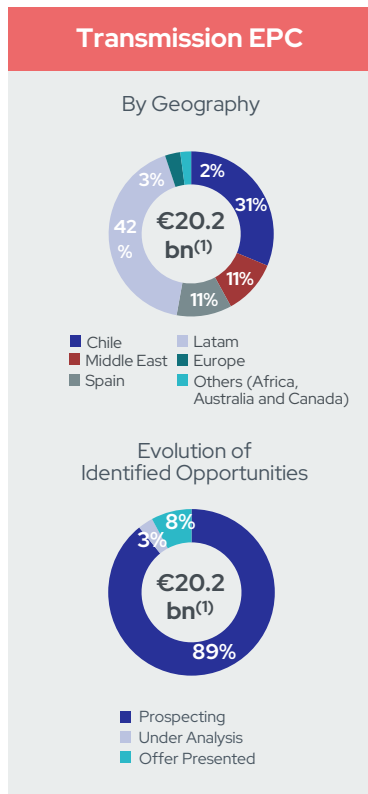
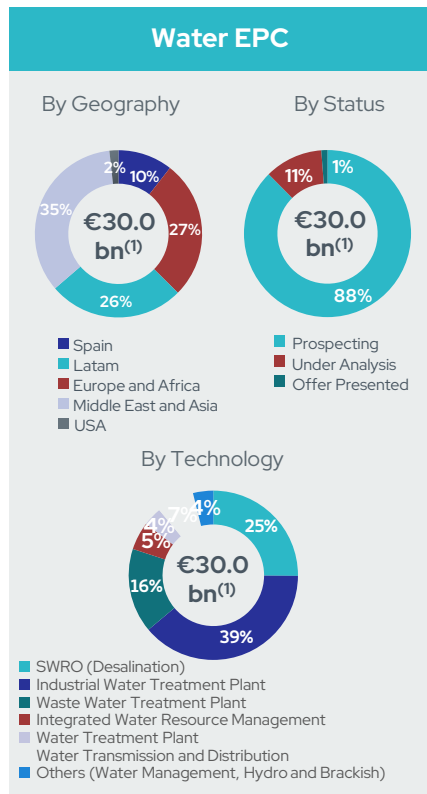
Confidential  
Do not distribute externally

Solar PV pipeline (including storage and a possible onshore wind project)



Source: Company information as of July 2024.

(1) Calculated as percentage of backlog with RtB by 2025 over total company identified backlog. (2) Calculated using a 1MW solar project capacity to 2GWh annual electricity production conversion rate. (3) Attributable to group's corresponding stake in particular project. (4) Calculated as Net Capacity multiplied by indicative probability. (5) Excludes 433MW Gross Capacity in operation. (6) Includes KHI and 100% of Ibox. Agreement for KHI Solar One acquisition executed in June 2024. Acquisition pending compliance with certain conditions. Certain local approvals for the transfer of ownership are pending.

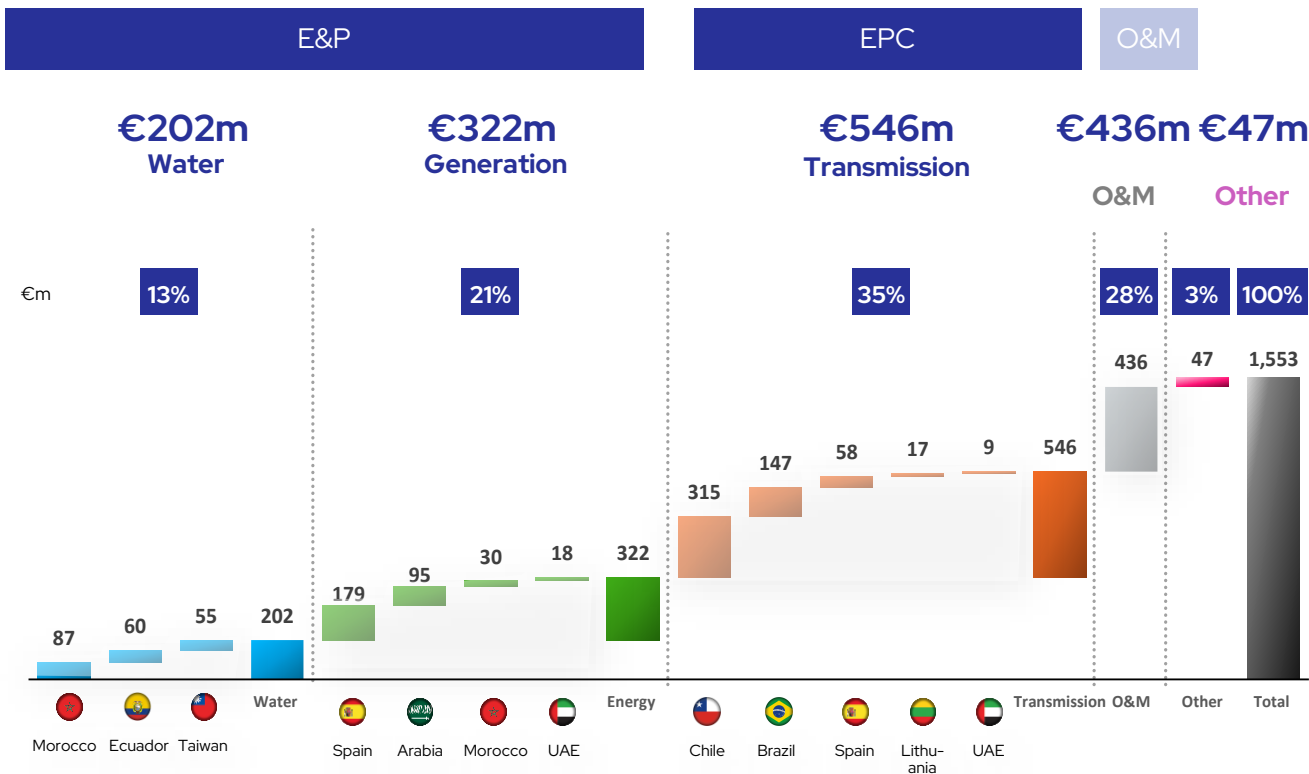


Source: Company information as of July 2024.

Note: Comprise opportunities in connection which the company is currently taking actions and opportunities that the company is assessing but no actions have yet been taken.

(1) Gross project value. (2) Include: Biogas, CSP, CSP + TES, ENG, OCGT, PV + BESS, Storage, W2B, WF, Wind. (3) Includes North America, Colombia/Ecuador, Chile, Rest of Latam and India. (4) Values net to COX stake in each project.





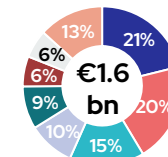
**11.7% NET PROJECT MARGIN<sup>(2)</sup>**  
Average blended EBITDA Margin

**STRONG VISIBILITY**

- €3.9bn Offers submitted pending resolution
- €2.4bn Offers expected to be submitted in August 24<sup>(3)</sup>

**Average O&M contracts term: 15 years**

**Contract Backlog Breakdown by country<sup>(4)</sup>**



■ Algeria ■ Chile ■ Spain  
■ Brazil ■ Morocco ■ Saudi Arabia  
■ South Africa ■ Other



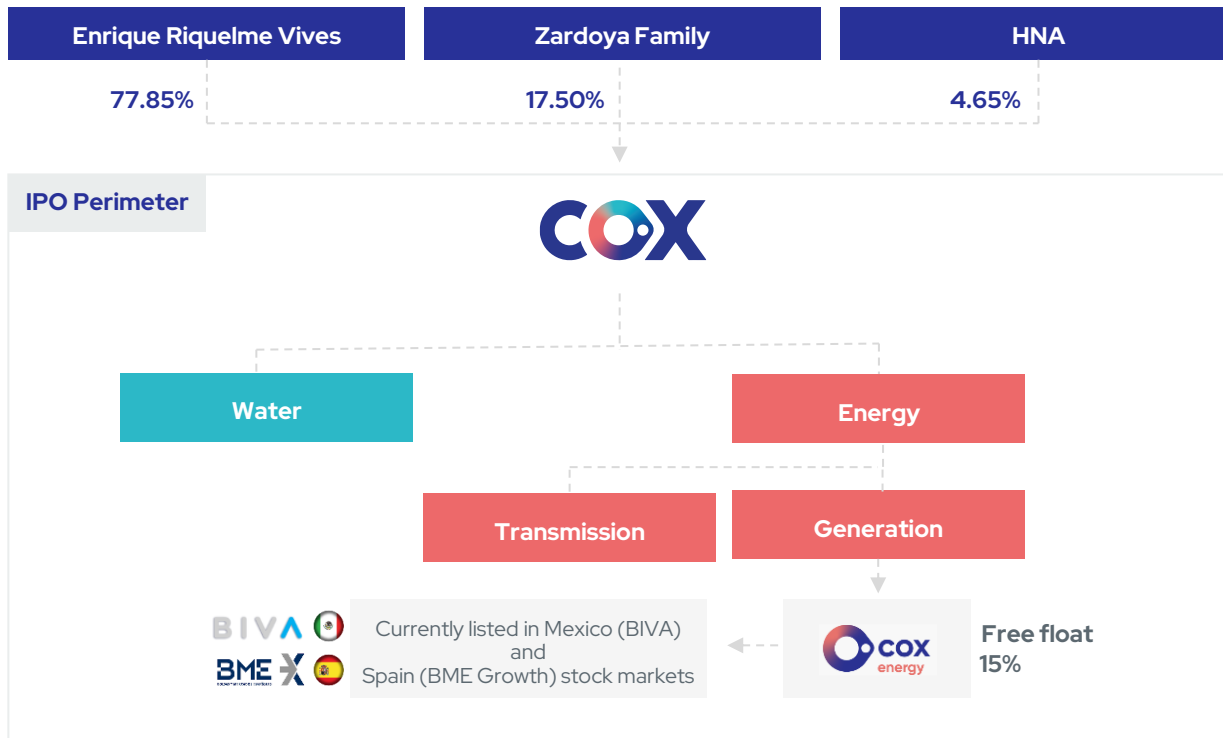
# Appendix 2

## Company Overview

## Simplified Corporate Structure of the Issuer

- Current COX shareholder structure (shareholders) consists of:
  - ERV: includes stakes held by Inversiones Riquelme Vives, S.L.: **72.85%** and Lusaka Investments, S.L.U.: **5.00%** (two entities of which Enrique Riquelme is ultimately the majority and sole shareholder, respectively)
  - Alberto Zardoya 12.42% & Pilar Arana 5.08% (Zardoya Family: **17.50%**)
  - HNA: **4.65%**
- COX is organized under two main units (i) Water and (ii) Energy; with Energy further subdivided into Transmission and Generation businesses
- COX has a listed subsidiary holding its energy generation assets: Cox Energy, S.A.B. de C.V.
  - It is currently listed in Mexico (BIVA) and Spain (BME Growth) Stock Exchanges since 2020 and 2023, respectively, with a **15%** free float

Entities majority owned by Enrique Riquelme,  
Executive Chairman of COX



## Management Leadership



**Enrique Riquelme**  
Executive Chairman

15 15



**Nacho Moreno**  
CEO

28 <1 CREDIT SUISSE

### Water



**Pablo Infante**  
Head of Water

28 28

### Energy



**Jose A. Hurtado**  
Head of Energy

28 3

### O&M



**Valerio Fernández**  
Head of O&M

25 24

## Corporate Functions



**José Olivé**  
CFO

31 <1



**Javier García**  
Head of Corporate Strategy

12 8



**Antonio Medina**  
General Secretary & Legal Services

25 7



**Raquel Alzaga**  
COO

24 2



**Alejandro Garcia**  
Chief Risk Officer

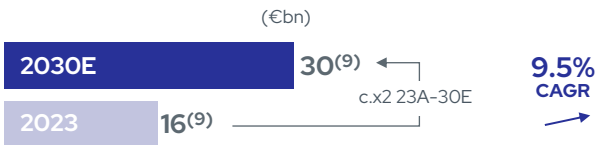
21 20

Years of Experience

Years at Cox/Abengoa

Presence in fast-growing market + Experienced Team + Attractive Portfolio of Concessions

Global Desalination Market Expected to Double by 2030...



Source: Financial Times, FT Food Revolution, A new era of desalination (Feb. 11, 2024)<sup>(1)</sup>

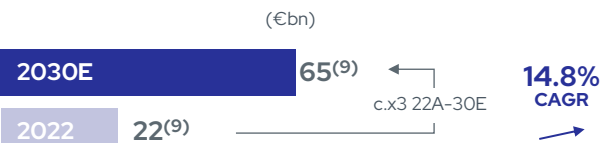
>55 years of track record

3 Operating Concessions + Expansion rights

253 Client certificates<sup>(2)</sup>

335k m<sup>3</sup>/day Desalination Capacity<sup>(3)</sup>

Global Water Treatment Market is Expected to Triple in less than 10 years ...



Source: Grand View Research, Water Treatment Systems Market to Reach €66.98 Billion by 2030<sup>(4)</sup>

3 out of top-10 largest desalination plants in operation engineered<sup>(4)</sup>

€29m EBITDA<sup>(6)</sup> 2023

Experience across the full value chain

15-25 remaining years of concessions<sup>(7)</sup>

Growth potential on the back of 95 identified opportunities<sup>(8)</sup> of water concessions

Source: Company information.

Note: Abengoa S.A.'s productive units have only been consolidated within the Company's results since the date on which the acquisition took effect pursuant to the terms of the Share Purchase Agreement (April 18, 2023). Therefore, the Company's statement of consolidated income information and the statement of cash flow for the year ended December 31, 2023 include (i) approximately three months of operations of the Company only and (ii) approximately nine month of operations of the Group after the Acquisition Effective Date.

(1) Available at <https://www.ft.com/video/18e009c6-965e-47ae-b786-fe339d95ec98>. (2) Comprise certified projects successfully completed including mainly the experience of Abengoa pre-integration of the productive units. (3) 235,100 m<sup>3</sup>/day attributable desalination capacity. Not including Agadir expansion capacity (+125k m<sup>3</sup>/day) (4) Source: Aquatech - Available at <https://www.aquatechtrade.com/news/desalination/worlds-largest-desalination-plants> (5) Available at <https://www.grandviewresearch.com/press-release/global-water-treatment-systems-market>. (6) EBITDA is an APM calculated as the sum of Operating profit and Amortization and charges due to impairments, provisions and amortizations. (7) Agadir concessions ending in 2049, Accra concessions ending in 2040. (8) As of July 2024. Comprise opportunities in connection which the company is currently taking actions and opportunities that the company is assessing but no actions have yet been taken. (9) Converted from USD to EUR at 0.94 FX rate as of 14/06/2024.



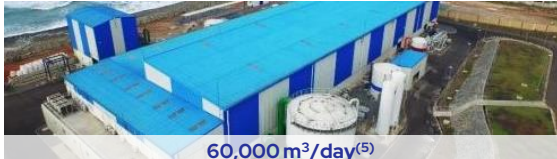


COX Pioneer Track Record in the Water Sector		In-House Experienced Team <sup>(1)</sup>		Track Record Delivering Recognised Concessions (Selected Awards) <sup>(3)</sup>		Client Certificates Posing a Barrier to Entry <sup>(4)</sup>		Vertical Integration Creating Synergies																														
>55 Years of track record		Top 10 Global Largest Desalination Plants by Capacity <sup>(2)</sup>		Desalination Plant of the Year Jubail 3A IWP (2024)		>250 projects		Water Project IRR																														
60's	Plan to close Madrid city gap between rapid population growth and water supply	<p style="text-align: center;">Thousands m<sup>3</sup>/day</p> <table border="1"> <tr> <td>Taweelah </td> <td style="background-color: #003366; color: white;">909</td> <td></td> </tr> <tr> <td>Shuaibah <sup>(2)</sup> </td> <td style="background-color: #003366; color: white;">880</td> <td></td> </tr> <tr> <td>JWAP </td> <td style="background-color: #003366; color: white;">800</td> <td></td> </tr> <tr> <td>Ras <sup>(5)</sup> Al Khair </td> <td style="background-color: #003366; color: white;">728</td> <td></td> </tr> <tr> <td>Umm Al Quwain </td> <td style="background-color: #003366; color: white;">683</td> <td></td> </tr> <tr> <td>DEWA Station M </td> <td style="background-color: #003366; color: white;">636</td> <td rowspan="2" style="border: 1px dashed black; padding: 2px;">World's largest Reverse Osmosis desalination plant (2022)</td> </tr> <tr> <td>Sorek </td> <td style="background-color: #003366; color: white;">624</td> </tr> <tr> <td>Jubail 3A </td> <td style="background-color: #003366; color: white;">600</td> <td></td> </tr> <tr> <td>Rabigh3 </td> <td style="background-color: #003366; color: white;">600</td> <td></td> </tr> <tr> <td>Sorek 2 </td> <td style="background-color: #003366; color: white;">570</td> <td></td> </tr> </table>		Taweelah	909		Shuaibah <sup>(2)</sup>	880		JWAP	800		Ras <sup>(5)</sup> Al Khair	728		Umm Al Quwain	683		DEWA Station M	636	World's largest Reverse Osmosis desalination plant (2022)	Sorek	624	Jubail 3A	600		Rabigh3	600		Sorek 2	570		Desalination Plant of the Year Taweelah (2023)		✓ 116 wastewater and reuse projects in 6 countries		+	
	Taweelah			909																																		
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Sorek 2	570																																					
70's	First desalination plant successfully delivered in Sousse (Libya)	Distinction in the Desalination Plant of the Year award Rabigh (2022) <sup>(6)</sup>		✓ 40 Desalination projects in 16 countries		+																																
	Focus on large projects, delivering 3 out of 10 largest operating desalination plants globally			Most energy efficient desalination plant ever built		✓ 14 water purification projects in 5 countries		O&M Margin																														
2000's		+7 other awards		✓ 63 Industrial Water projects in 10 countries		+																																
				✓ 89 hydrotechnical projects in 9 countries		Energy Opportunity (Energy Engineering Capabilities + O&M + Project)																																

COX as engineering provider



## 2 concessions in Agadir<sup>(1)</sup> (🇲🇦 Morocco)

## Accra (🇬🇦 Ghana)<sup>(8)</sup>

Overview	275,000 m <sup>3</sup> /day reverse osmosis desalination plant in Agadir, Morocco divided in 2 plants		Operation of a 60,000 m <sup>3</sup> /day ultrafiltration + reverse osmosis desalination plant in Accra, Ghana	
Expansion	Increase of 50,000 m <sup>3</sup> /day capacity <sup>(3)</sup>	Investment: €100m	Increase of 75,000 m <sup>3</sup> /day capacity <sup>(3)</sup>	Discussing strategic alternatives for the plant with MIGA and lenders, including the possibility of a 10 year concession extension
Capacity	 <p>1. SEDA (Drinking Water)</p> <p>150,000 m<sup>3</sup>/day<sup>(4)</sup></p>	 <p>2. AEB<sup>(2)</sup> (Irrigation)</p> <p>125,000 m<sup>3</sup>/day</p>	 <p>60,000 m<sup>3</sup>/day<sup>(5)</sup></p>	
Contract Type	Take-or-pay Water Purchase Agreement <sup>(6)</sup>		Water Purchase Agreement	
Off-Taker	<p>ONEE</p> <p>Government entity in charge of implementing water and sanitation country strategy</p> 		<p>Farmers</p>	
Project Duration	2022 - 2049		2022 - 2049	
Ownership	51%		100%	
Partners	InfraMaroc		N.A.	
Payment Currency	Dirham		Dirham	
Financials <small>(Revenue / EBITDA 2023A<sup>(9)</sup>)</small>	€26m / €15m		€9m / €2m	
			<p>Water Purchase Agreement</p> <p>GWCL</p> <p>State owned utility company responsible for potable water supply to all urban communities in Ghana</p> 	
			<p>2015 - 2040</p> <p>51%<sup>(7)</sup> / 56%<sup>(7)</sup></p> <p>Sojitz Corporation and Hydrocol<sup>(6)</sup></p> <p>USD (Ultimately guaranteed by MIGA<sup>(7)</sup>)</p> <p>€15m / €12m</p>	

Source: Company information. (1) Certain local regulatory approvals are pending. (2) AEB plant investment is 94% subsidized. (3) Expected signing in H2 2024. (4) 76,500 m<sup>3</sup>/day capacity attributable. (5) 33,600 m<sup>3</sup>/day capacity attributable. (6) 51% is the company's indirect stake in the SPV. The company indirectly holds an interest over 51% political rights and 56% of economic rights. Hydrocol has 5% political rights but 0% economic rights. (7) A World Bank organization. The off-taker is a state-owned company guaranteed by government. Government is ultimately guaranteed by MIGA. (8) The Ghana water concession has been affected by delays in payment by the off-taker, leading to asset being in default of c.\$26.6m in outstanding principal under project finance facility that matured in June 2024. Cox, lenders, Ghanaian government and MIGA are currently exploring a proposal for the restructuring of the WPA and project finance, including the extension and refinancing of the outstanding senior debt on the back of the three MIGA (World Bank) guarantees to Cox, partner and lenders, with a maximum coverage of c.USD 61.5 million, allocated as follows: (i) c.USD 11.1 million covering the risk of recovery of equity in favour of the shareholders of the Befesa SPV, expiring on 24 October 2032 (c.USD 5.97 million of which is attributable to Cox); (ii) c.USD 23.8 million covering the risk of repayment of subordinated debt (shareholder loans) in favour of the shareholders of Befesa SPV, expiring on 24 October 2026 (c.USD 13.35 million of which is attributable to Cox); and (iii) c.USD 26.6 million covering the risk of repayment of senior debt, expiring on 24 October 2024.

### Lot 10 in Sao Paulo, Brazil

#### Awarded Concession Description

- Located in Sao Paulo State, Lot 10 of Leilão 01/24
- Awarded by the Brazilian National Electric Energy Agency
- 30 years concession period, to be signed in June 2024
- 40 months construction period with COD in 2028
- 108km of 230 kV transmission line, three 230 kV substations extensions

#### Overview of the bidding process

- Preparation time: 4 months
- Competing bids: 7
- Invested resources: 10 FTEs (local team) with support from external advisor and Spanish for financial model

#### Financials of the Concession

- CapEx of €60.2m
- Expected COX project equity: 20%
- Target IRR: double digit

#### Project Impact

- Lot 10 is providing service to Taubate and Capao Bonito regions
- >820 direct employments during the 40 construction months
- 900 MVAs capacity

### Geographical Overview



## The group currently operates 5 projects

	PV		Solar Thermal Energy / Hybridization with Solar Thermal Energy		Bioenergy
	Meseta de los Andes (Chile)	San Javier I - PMGD (Chile)	Solar Power Plant 1 (SPP1) <sup>(1)</sup> (Algeria)	KHI <sup>(2)</sup> (South Africa)	Sao Joao (Brazil)
Capacity / Generation	160MW <sup>(4)</sup> / 385GWh/year	3.0MW <sup>(5)</sup> / 4.9GWh/year	150MW <sup>(6)</sup> / 1,280GWh/year	50MW <sup>(7)</sup> / 100GWh/year	70MW <sup>(8)</sup> / 160GWh/year <sup>(18)</sup>
Contract Type	PPA DisCo 2016 & 2017	Stabilized Price Tariff	PPA contract	PPA	PPA <sup>(9)</sup>
PPA Price/Escalation (€/MWh)	€46 <sup>(15)</sup> / USA CPI	€54 <sup>(15)</sup> / USA CPI	c.680MW when considering equivalent solar capacity <sup>(3)</sup> €31 <sup>(15)</sup> / Algerian CPI <sup>(16)</sup>	€271 <sup>(15)</sup> / South Africa CPI	€51 <sup>(15)</sup> / Brazil CPI
PPA Tenor	2024-2044 (20 years)	n.a.	2011-2036 (25 years)	2016-2036 (20 years)	n.a.
Off-taker	Chilean Distribution Companies	Chilean Distributed Companies	Sonatrach	Eskom LTD	Brazilian Dist. Companies <sup>(9)</sup>
Ownership	30%	100%	51%	51%	100%
Partners		n.a.	15%  14% New Energy Algeria 1 <sup>(10)</sup> 20%	and	n.a.
Existing Debt (€m)	-	-	34	100 <sup>(13)</sup>	-
Payment Currency	USD	USD	Dinars	ZAR	Brazilian Real
Financials (Revenue / EBITDA 2023A <sup>(19)</sup> )	€22m / €5m <sup>(10,15)</sup>	First year operation	€41m / €26m <sup>(12)</sup>	n.a.	€84m / €49m
Other Key considerations	Operated by the Group (PPA, financing, O&M) and 30% economic rights of projects + preferred dividend <sup>(14)</sup>	A part of a broader portfolio of 42MW in total	Opportunity to refinance in 2026	Not included in group financials	3 revenue streams: • Sale of Sugar • Sale of Bioethanol • Sale of Electricity

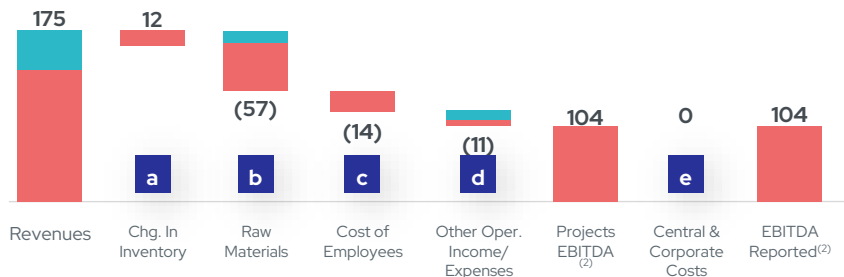
- ✓ Technology diversification
- ✓ Geographical diversification
- ✓ State-owned off-takers
- ✓ Vertical integration

Source: Company information. (1) Certain local approvals are pending. (2) Agreement for its acquisition executed in June 2024. Acquisition pending compliance with certain conditions. (3) Calculated using a 1MW solar project capacity to 2GWh annual electricity production conversion rate. (4) 48MW Attributable net capacity. (5) San Javier I (3.0MW) is part of a broader portfolio 5 projects with a total capacity of 42MW. (6) 76.5MW attributable capacity. CCGT plant with 25MW of CSPSP. (7) 25.5MW attributable capacity. (8) 2.8 Mt/year of cane, 235,000 t/year of sugar production and 129,000 m<sup>3</sup>/year of hydrated ethanol. (9) Plant owned, PPA signed for 2010-2024 and 197GWh/year. (10) Entered into operation in 2023. (11) New Energy Algeria 1 is composed by: Sonatrach (45%), Sonelgaz (45%), and a private investor (SiM) (10%). (12) Equivalent in local currency. (13) Assuming a conversion rate of 0.05 EUR/ZAR for a total debt of 1,988 mZAR. (14) Preferred dividend structured as 8% of revenue up to contractual 264GWh production. (15) Converted from USD to EUR at 0.94 FX rate as of 14/06/2024. (16) c.€49/MWh tariff until 2025. From 2026 onwards €31/MWh (indexed to Algerian CPI). (17) 60GWh production (out of the total 160GWh) dedicated to self-consumption.

## Assets & Concessions

(Dec-2023, €m)

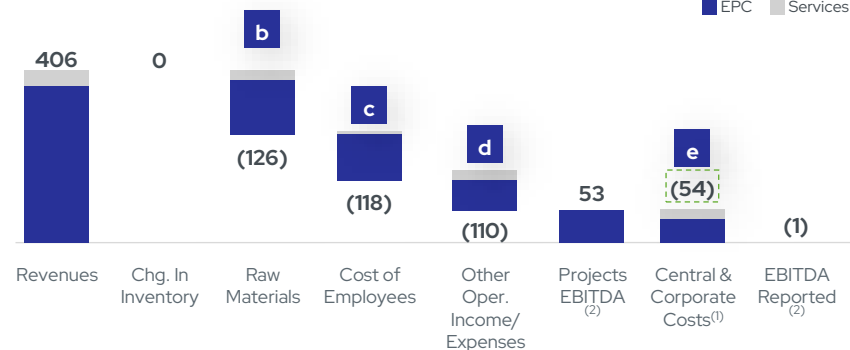
■ Generation ■ Water



## Services (EPC & Other Services)

(Dec-2023, €m)

■ EPC ■ Services



**a** Mainly linked to change of inventories of bioenergy plant

**b** Mainly linked to procurement in bioenergy plant as well as small purchases in other concessions

**c** Largely bioenergy employee costs

**d** Mainly Agadir energy cost

**e** No central or corporate costs allocated

**b** Mainly linked to procurement in transmission EPC

**c** Mainly linked to employees and operators of EPC projects

**d** Mainly rentals, external services, travel expenses and utilities

**e** Portion of central costs are allocated to EPC and other services division in reported figures. See previous page for further detail

## Generation

## Transmission

**1**  
Experienced player in asset development, construction and rotation

**>1GW**  
Brought RtB

**c.1.3GW**  
#PPA signed/  
auction granted

**683MW**  
Sold in asset rotation

**>31k km**  
Transmission lines built and sold over the last 25 years

**>330**  
Substations built worldwide over the last 15 years

**2**  
Attractive Portfolio of Projects

**5<sup>(1)</sup>**  
Portfolio operating projects

**433MW / 1.0GW**  
Operating capacity<sup>(2)</sup>/  
Equivalent solar capacity<sup>(3)</sup>

**€75m**  
EBITDA 2023<sup>(4)</sup>

**2**  
Awarded concession since acquisition<sup>(7)</sup>

**€6.2bn**  
Transmission concessions identified opportunities<sup>(8)</sup>

**3**  
Sizeable Renewable Generation Pipeline with Near Term Visibility

**3.6 GW**  
Renewables gross pipeline solar PV (including storage and a possible wind project)

**c.38%**  
Capacity RtB by 2025<sup>(5)</sup>

**3 countries<sup>(6)</sup>**  
Accounting for 59%

### 1 3 NEW CONCESSIONS IN H1 2024

Water, energy and transmission  
 OCDE and similar countries. Securing revenues with PPA/WPA agreement and local partners

<p><b>1.1</b></p> <p><b>AGADIR WATER CONCESSION EXPANSION<sup>(2)</sup></b>        + 125k m<sup>3</sup> /day</p> <div style="text-align: center;">         Dec. 2025 CoD     </div>	<p><b>1.2</b></p> <p><b>STARTING OF CONSTRUCTION OF NEW TRANSMISSION CONCESSION IN BRAZIL</b></p> <div style="text-align: center;">         2028 CoD     </div>	<p><b>1.3</b></p> <p><b>NEW ENERGY CONCESSION IN SOUTH AFRICA</b>        Khi Solar One<sup>(1)</sup></p> <div style="text-align: center;">         3 July 2024 Signing Date     </div>
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**Not Reflected in H1 2024**

### 2 STRONG INCREASE IN SERVICES CONTRACT BACKLOG

Services Backlog Increased to €1.6bn in H1 2024 with Attractive Margins

€1.6bn Backlog

11.7% Net Project EBITDA Mg<sup>(3)</sup>

- Transmission EPC
- O&M
- Generation EPC
- Water EPC
- Other

### 3 ROBUST FINANCIAL RESULTS

Revenues €306m (vs €196m in H1 23) | EBITDA<sup>(4)</sup> €81m (vs €24m in H1 23)

€306m Revenues

€81m EBITDA<sup>(4)</sup>

### 4 ASSET ROTATION IN SPAIN

Additional 54MW delivered under the agreement with CTG<sup>(5)</sup>

Source: Company information.

(1) Agreement for its acquisition executed in June 2024. Acquisition pending compliance with certain conditions. (2) Execution expected in H2 2024. (3) Includes 1.0% central costs over project revenue. EBITDA Margin is an APM calculated as the division of EBITDA (defined as the sum of our Operating profit and Amortization and charges due to impairments, provisions and amortizations) by Net sales, expressed as a percentage. (4) EBITDA is an APM calculated as the sum of Operating profit and Amortization and charges due to impairments, provisions and amortizations (5) 54 MW have been delivered to China Three Gorges as part of the agreement reached in 2023 to sell a portfolio of 619 MW of solar PV assets in Spain. Already rotated 250 MW to CTG (including the current transaction). Assets have been delivered at COD status.





# Appendix 3

Medium Term  
Outlook

## Today's Water Concessions

## Tangible Growth Opportunities

	SEDA <sup>(1)</sup>	AEB <sup>(1)</sup>	Accra	SEDA + AEB Expansion	2024 & 2025 Opportunities	Further Near-Term Opportunities
<b>Capacity</b> <i>(m<sup>3</sup>/day)</i>	• 150,000	• 125,000	• 60,000	• 50,000 (drinking) • 75,000 (irrigation)	• ~1,407,000 (COD 2026) • ~473,000 (COD 2027)	• Additional growth from identified opportunities
<b>Availability</b>	• 95%-100%	• 95%-100%	• ~75% in the short-term • 100% in the medium term			
<b>Tariff</b> <i>(m<sup>3</sup>/day)</i>	• €0.8299 • Indexed to local inflation	• €0.4676 • Indexed to local inflation	• Fixed: €0.7158 linked to USD inflation • Variable: €0.0911	• In line with SEDA / AEB projects	• In line with SEDA	
<b>Avg. Target EBITDA Margin</b> <i>(over asset life)</i>	• 50%-55%	• 5%-10%	• 60%-65%			
<b>EBITDA / m<sup>3</sup>(3)</b> <i>(€)</i>	• €150-€160	• €10-€15	• €120-€140			• In line with 2024/25 opportunities
<b>Capex<sup>(4)</sup> / Useful Life</b>	• <i>n.a.</i> <sup>(5)</sup> • End of useful life: 2049	• <i>n.a.</i> <sup>(5)</sup> • End of useful life: 2049	• <i>n.a.</i> <sup>(5)</sup> • End of useful life: 2040	• ~€100m <sup>(8)</sup> • COD Dec-2025 • Useful life: 27 years	• ~€1,000 / m <sup>3</sup> • 2 years construction • Useful life: 27 years	
<b>Gross Debt / Gearing</b>	• ~€141m gross debt • 6.5% interest	• No project finance <sup>(6)</sup> • ~€9m VAT payables <sup>(7)</sup>	• ~€35m gross debt • L6M + 5.5% interest	• Unlevered <sup>(8)</sup> • 80% of capex funded by Moroccan Government	• 70%-75% gearing • 15-year term • 6.5% interest	
<b>COX Stake</b>	• 51%	• 100%	• 56%	• SEDA expansion: 51% • AEB expansion: 100%	• 51%	

Funded via IPO proceeds

Source: Company information.  
 Note: The contents of this page may constitute or include forward looking statements, which are based on current expectations, projections and assumptions about future events, including statements regarding objectives, goals, strategies, outlook and growth prospects and future plans, events or performance and potential for future growth. There can be no assurance that any such forward looking statements will come to pass or will be achieved. Undue influence should not be given to, and no reliance should be placed on, any forward-looking statement included in this page.  
 (1) Certain local approvals are pending. (2) Converted from USD to EUR at 0.94 FX rate, and from MAD to EUR at 0.09 FX rate as of 14/06/2024. (3) Annual EBITDA divided by daily desalination capacity in m<sup>3</sup>. (4) Total construction capex. Maintenance capex is included under O&M. (5) No capex expected as concession already under operations. (6) No project finance debt, as subsidized by Moroccan Government. (7) VAT payables maturing on 31<sup>st</sup> January 2026 and interest rate of 5.25%. (8) 80% funded by the Moroccan Government and 20% funded by SEDA and AEB shareholders.

## Awarded Concessions

## Growth Opportunities

	Brazil		Chile	Additional Opportunities
Capacity (m <sup>2</sup> /day)				
Length	• 108 km	• n.a. (extension of substation)	• 575 km	• 8,400 km
Availability Tariff (€ / km day)	• €118 <sup>(1)</sup> , indexed to BRL inflation	• €2.1 m <sup>(4)</sup> indexed to BRL inflation	• €90-95 <sup>(1)</sup> , indexed to US inflation	
Avg. Target EBITDA Margin (over asset life)	• 85-90%	• 85-90%	• 85-90%	
Capex <sup>(2)</sup>	• ~€60m	• ~€134m BRL	• ~€95m	
COD / Useful Life	• COD: 2027 • Useful Life: 30 years <sup>(3)</sup>	• COD: 2029 • Useful Life: 30 years <sup>(3)</sup>	• COD: 2027 • Useful Life: 30 years <sup>(3)</sup>	
Gearing	• ~80% gearing ratio • 15-year term • 6.5% interest	• ~80% gearing ratio • Sep-47 and Nov-51 • IPCA + 6.6% interest	• ~80% gearing ratio • 15-year term • 6.5% interest	
COX Stake	• 100%	• 100%	• 100%	• In line with Brazil and Chile projects
	<b>Funded via IPO proceeds</b>			

## In Operation

## Renewable Energy Pipeline

	SPP1 <sup>(1)</sup>	KHI	Sao Joao	Chilean Solar PV	Captive Energy Projects (Solar PV)	Other Pipeline
<b>Gross Capacity / Production</b>	• 1,280 GWh	• 100 GWh, increasing to 135-145 GWh in the short-term	• 160 GWh <sup>(2)</sup>	• Meseta de los Andes: 385 GWh • San Javier: 4.9 GWh	<b>1a</b> Energy follows water: 906 MW <b>1b</b> Development next to existing projects: 515 MW	<b>2</b> Selective Development: 1.6 GW <b>3</b> Asset rotation 0.6 GW
<b>PPA Price / Revenue (€ / MWh)</b>	• ~€49 <sup>(3)</sup> until 2025 • €31 <sup>(3)</sup> from 2026, indexed to Algerian CPI	• €271 <sup>(3)</sup> , indexed to South African CPI	• ~0%-1% Revenue CAGR	• Meseta de los Andes: €46 <sup>(3)</sup> , indexed to US CPI • San Javier: €54 <sup>(3)</sup> , indexed to US CPI	• €35 <sup>(3)</sup> -50 <sup>(3)</sup> , indexed to US CPI	• €30 <sup>(3)</sup> -45 <sup>(3)</sup> , indexed to US CPI
<b>Avg. Target EBITDA Margin (over asset life)</b>	• 35%-40%	• 70%-75%	• 35%-40%	• 75%-80%	• 75%-80%	
<b>Capex(5) / Useful Life(6)</b>	• <i>n.a.</i> <sup>(7)</sup> • End of useful life: 2036 HI, potentially extended	• <i>n.a.</i> <sup>(7)</sup> • End of useful life: Jan-2036, potentially extended	• <i>n.a.</i> <sup>(7)</sup> • End of useful life: <i>n.a.</i> <sup>(8)</sup>	• Meseta: <i>n.a.</i> <sup>(7)</sup> • San Javier: €0.7m / MW • Useful life: 30 years	• Capex: €0.5-0.6m / MW • Useful life: 30 years	• In line with Captive Energy Projects, with capex on high end of the range and slightly lower gearing
<b>Target COX Ownership</b>	• 51%	• 51%	• 100%	• Meseta de los Andes: 30% • San Javier: 100%	• 51%	
<b>Gross Debt / Gearing</b>	• ~€34m gross debt • 3.75% interest	• ~€100m gross debt • 13.57% interest	• <i>n.a.</i>	• Meseta: ~€10m gross debt at 2.75% interest • San Javier <sup>(9)</sup> : 75% gearing, 15-year term, 6.50% interest	• 80% gearing • 15-year term • 6.50% interest	
					<b>Funded via IPO proceeds</b>	

  Acquisition pending compliance with certain conditions<sup>(4)</sup>

Source: Company information.  
 Note: Note: The contents of this page may constitute or include forward looking statements, which are based on current expectations, projections and assumptions about future events, including statements regarding objectives, goals, strategies, outlook and growth prospects and future plans, events or performance and potential for future growth. There can be no assurance that any such forward looking statements will come to pass or will be achieved. Undue influence should not be given to, and no reliance should be placed on, any forward-looking statement included in this page.  
 Notes: (1) Certain local approvals are pending. (2) 60GWh production (out of the total 160GWh) dedicated to self-consumption. (3) Converted from USD to EUR at 0.94 FX rate as of 14/06/2024. (4) Agreement for KHI CSP Plant (South Africa) acquisition executed in June 2024. Acquisition pending compliance with certain conditions. (5) Total construction capex. Maintenance capex is included under O&M. (6) Excludes construction period of c. 1 year. (7) No capex expected as concession already under operations. (8) Ongoing maintenance programme through existing O&M contract. (9) Project fully equity-funded. COX expects to raise project finance debt at the terms indicated above.

### Historicals (2023A)

### Medium-Term Outlook

<p>EP(C)</p>	<ul style="list-style-type: none"> <li>• Revenues: €318m</li> <li>• EBITDA: €38m</li> </ul>	<ul style="list-style-type: none"> <li>• Target cumulative revenues of c.€6.0-7.0bn in the medium term, with higher ramp-up in the short-term</li> <li>• No capex expected except for limited needs in transmission projects</li> </ul>
<p>O&amp;M</p>	<ul style="list-style-type: none"> <li>• Revenues: €89m</li> <li>• EBITDA: €14m</li> </ul>	<ul style="list-style-type: none"> <li>• Target incremental annual revenues of c.€70-80m</li> <li>• No capex expected</li> </ul>
<p>Group SG&amp;A (central cost + corporate cost)</p>	<ul style="list-style-type: none"> <li>• c.€48m <i>(excluding ~€5m of extraordinary costs)</i></li> </ul>	<ul style="list-style-type: none"> <li>• Leverage existing corporate structure to support medium term growth</li> </ul>
<p>Change in Net Working Capital</p>	<ul style="list-style-type: none"> <li>• €(31)m</li> </ul>	<ul style="list-style-type: none"> <li>• Cash generation of 9%-10% over EPC revenues</li> </ul>
<p>Recourse Net Leverage</p>	<ul style="list-style-type: none"> <li>• (0.2x)</li> </ul>	<ul style="list-style-type: none"> <li>• Leverage existing corporate structure to support medium term growth, with an up to 1.0x recourse net leverage target</li> </ul>
<p>Envisaged Dividend Policy</p>	<ul style="list-style-type: none"> <li>• No dividend envisaged in the medium term</li> </ul>	

The logo for COX is rendered in a bold, white, sans-serif font. The letter 'O' is stylized to resemble a fish, with a small circle on its left side representing an eye and a curved shape on its right side representing a tail. The background of the slide features a vertical gradient from light blue at the top to dark blue at the bottom, with a red-to-purple gradient on the left side.

[www.grupocox.com](http://www.grupocox.com)