



coxgroup

Business & Trading Update

August 2024



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The financial information included herein has been derived from the Company's consolidated audited annual accounts as of and for the financial year ended 31 December 2023 that have been prepared in accordance with the International Financial Reporting Standards IFRS as adopted by the EU and in accordance with Regulation (EC) No 1606/2002 of the European Parliament and of the Council of 19 July 2002 on the application of international accounting standards (the "2023 Consolidated Annual Accounts") and from the Company's consolidated interim financial information as of and for the six-month period ended 30 June 2024, which has been prepared using accounting policies consistent with those applied in the preparation of the 2023 Consolidated Annual Accounts and which have been subject to standard review of interim financials (IAS 34) by the auditor of the Company although the audit report has not yet been issued and therefore may be subject to adjustment. The 2023 Consolidated Annual Accounts are subject to approval by the general shareholders' meeting.

Alternative Performance Measures (APMs)

The Presentation contains certain non-IFRS financial measures of the Company and the Group derived from (or based on) its accounting records, and which it regards as alternative performance measures ("APMs") for the purposes of Commission Delegated Regulation (EU) 2019/979 of 14 March 2019 and as defined in the European Securities and Market Authority Guidelines on Alternative Performance Measures dated 5 October 2015. Other companies may calculate such financial information differently or may use such measures for different purposes than the Company and the Group do, limiting the usefulness of such measures as comparative measures. These measures should not be considered as alternatives to measures derived in accordance with IFRS, have limited use as analytical tools, should not be considered in isolation and, may not be indicative of the Company and Group's results of operations. Recipients should not rely on this Information.

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Coxgroup H1 2024 Trading & Business Updates

GROWTH AND DELIVERY

1

Concessions (Water & Energy)

- Delivery of 2024 business targets: i) signing of new concession in South Africa⁽¹⁾ ii) agreement for expansion of Agadir⁽²⁾ and iii) start of construction of new Brazil transmission concession
- H1 2024 results biased by the Bioenergy (natural and usual) seasonality

2

Services

- Services backlog increased to €1.6bn in H1 2024 with attractive margins (11.7%⁽³⁾ average blended net project margin)
- Robust backlog and bookings will support growth delivery, already starting in H2 2024 (including cash flow generation) and will set the path for a strong 2025

3

Coxgroup

- Completion of integration process and ending of legacy one-offs
 - Cash flow has been impacted by working capital outflows from pre-integration projects
- Secured three strategic alliances across the hydrogen and battery/storage to keep CoxGroup at the forefront of the sustainability innovation

Robust H1 2024 performance provides Coxgroup with high visibility into a strong H2 2024 results and lay the ground for a successful 2025



Source: Company information.

(1) Executed and completed in July 2024. (2) Execution expected in H2 2024. (3) Includes 1.0% central costs over project revenue. EBITDA Margin is an APM calculated as the division of EBITDA (defined as the sum of our Operating profit and Amortization and charges due to impairments, provisions and amortizations) by Net sales, expressed as a percentage.

Coxgroup H1 2024 Trading & Business Updates

GROWTH AND DELIVERY

1 **3 NEW CONCESSIONS IN H1 2024**
Water, energy and transmission
OCDE and similar countries. Securing revenues with PPA/WPA agreement and local partners

1.1 **CONTRACT HAS BEEN AGREED FOR AGADIR WATER CONCESSION EXPANSION⁽³⁾**
+ 125k m³ /day
Dec. 2025 CoD

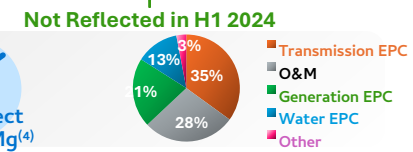
1.2 **STARTING OF CONSTRUCTION OF NEW TRANSMISSION CONCESSION IN BRAZIL**
2028 CoD

1.3 **ACQUISITION OF NEW ENERGY CONCESSION IN SOUTH AFRICA**
Khi Solar One⁽¹⁾⁽²⁾
16 Jul. 2024 Acquisition Date

2 **STRONG INCREASE IN SERVICES CONTRACT BACKLOG**
Services Backlog Increased to €1.6bn in H1 2024 with Attractive Margins

€1.6bn Backlog

11.7% Net Project EBITDA Mg⁽⁴⁾



3 **ROBUST FINANCIAL RESULTS**
Revenues €306m (vs €196m in H1 23) | EBITDA⁽⁵⁾ €81m (vs €24m in H1 23)

€306m Revenues

€81m EBITDA⁽⁵⁾

4 **ASSET ROTATION IN SPAIN**
Additional 54MW delivered under the agreement with CTG⁽⁶⁾

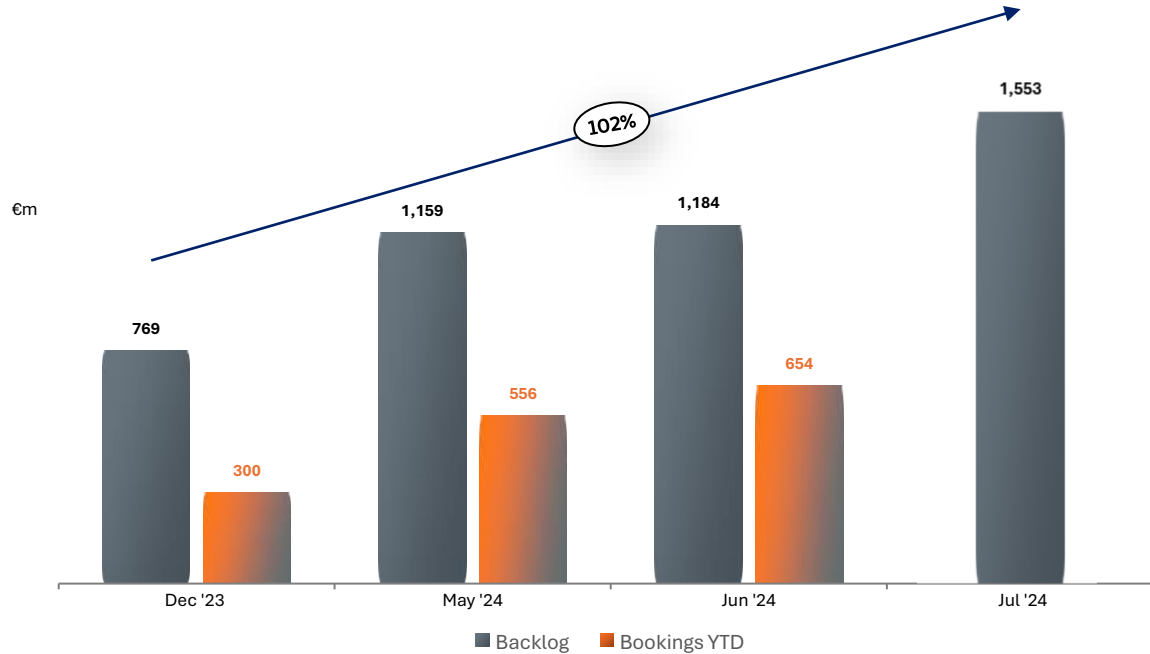
Source: Company information.

(1) Pending approval from local authorities. (2) Cox Energy acquired 51% of Khi Solar One, one of the leading solar thermal facilities in South Africa, and the first tower plant to become operational on the African continent. Khi Solar is a solar thermal plant, featuring central tower technology and a field of heliostats. Cox Group will be responsible for its operation and maintenance (until 2036) and has already begun the works to optimize the plant's performance and increase the current annual generation of 100 GWh by more than 30%. (3) Execution expected in H2 2024. (4) Includes 1.0% central costs over project revenue. EBITDA Margin is an APM calculated as the division of EBITDA (defined as the sum of our Operating profit and Amortization and charges due to impairments, provisions and amortizations) by Net sales, expressed as a percentage. (5) EBITDA is an APM calculated as the sum of Operating profit and Amortization and charges due to impairments, provisions and amortizations (6) 54 MW have been delivered to China Three Gorges as part of the agreement reached in 2023 to sell a portfolio of 619 MW of solar PV assets in Spain. Already rotated 250 MW to CTG (including the current transaction). Assets have been delivered at COD status.



Services Contract Backlog⁽¹⁾ Increased to €1.6bn as of July 2024

CONSOLIDATION OF COXGROUP SERVICES RAMP-UP



Source: Company information.

(1) Contract Backlog is an APM. It refers to the estimated value of work contracts awarded and signed pending execution that we expect will result in future revenue, adjusted to reflect: (i) changes in the scope of the contract as a result of change orders agreed with the client in projects developed under a lump-sum turnkey contract (i.e., a contractual agreement pursuant to which we agree to complete a project for a fixed price within a specified timeframe on a turnkey basis) or estimation adjustments in projects developed under a Front-End Engineering Design (FEED) and Open Book Estimate (OBE) scheme (i.e., projects in which a front-end engineering design study is done prior to the EPC project award (FEED) and/or projects in which detailed design is advanced up to a level where project cost can be calculated with reasonable accuracy, at which stage we could be paid in any price adjustment structure, until later on the contract is converted into EPC lump-sum following a previously defined conversion method) in which the Group carries out a detailed analysis of the project, from the definition of the main processes and identification and selection of technologies to the definition and dimension of the auxiliary services and logistical needs of the plant, and (ii) fluctuations in the exchange rate of currencies other than the euro applicable to the projects. Booking is an APM that corresponds to the sum of the value of works' contracts awarded and signed during the period.

(2) Average period between contract is signed and revenue recognition.

Revenue Recognition Period for Existing Contract Backlog⁽²⁾

Water EPC	24 months
Generation EPC	18 months
Transmission EPC	36 months
O&M	15 years

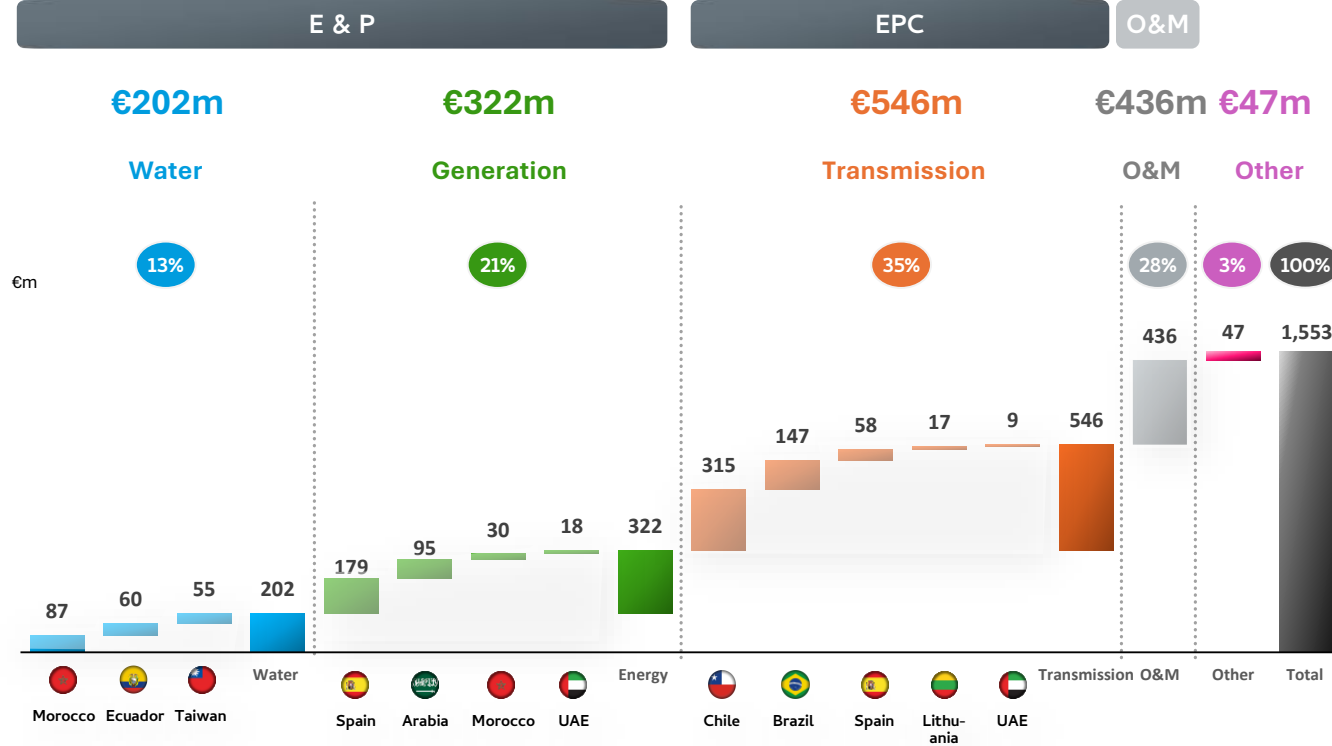
Key Takeaways

- ✓ Contracts signed pending execution will accelerate H2 2024 revenues and crystalize largely in 2025
- ✓ Contract backlog growth supported by a healthy balance sheet
- ✓ Acceleration in booking and contract backlog to support service EBITDA ramp-up
- ✓ Attractive margins for portfolio



Services Contract Backlog⁽¹⁾ Increased to €1.6bn as of July 2024

DEMONSTRATED COMMERCIAL CAPABILITIES AND STRONG VISIBILITY



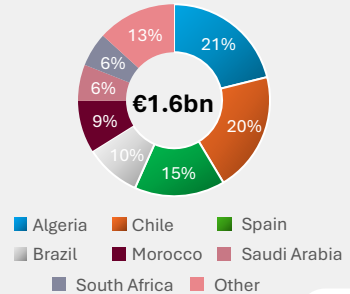
11.7% NET PROJECT MARGIN⁽²⁾
Average blended EBITDA Margin

STRONG VISIBILITY

- €3.9bn Offers submitted pending resolution
- €2.4bn Offers expected to be submitted in August 24⁽³⁾

Average O&M contracts term: 15 years

Contract Backlog Breakdown by country⁽⁴⁾



Source: Company information.

(1) Contract backlog and Booking are APMs. For their definition, please see footnote 1 in slide 5
 (2) Includes 1.0% central costs over project revenue. EBITDA Margin is an APM calculated as the division of EBITDA (defined as the sum of our Operating profit and Amortization and charges due to impairments, provisions and amortizations) by Net sales, expressed as a percentage.
 (3) Above 15% probability of success.
 (4) Includes O&M Contracts Backlogs.



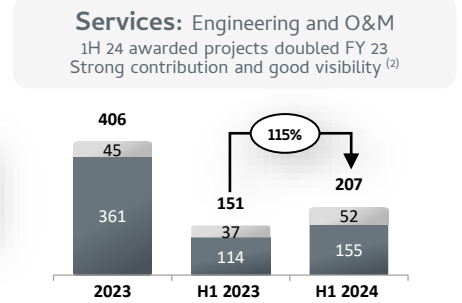
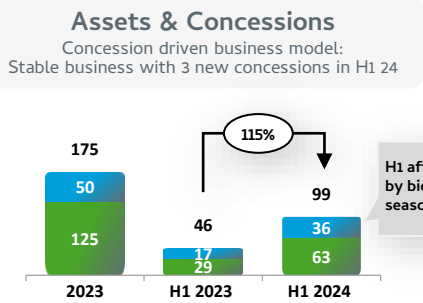
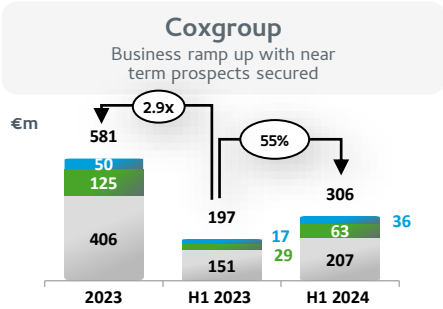
H1 2024 Financial Performance

Does not include KHI acquisition (July 2024)

STRONG PERFORMANCE IN H1 2024, SUPPORTING A SUCCESSFUL H2 2024⁽²⁾

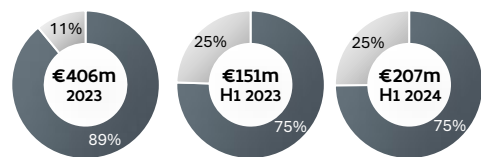
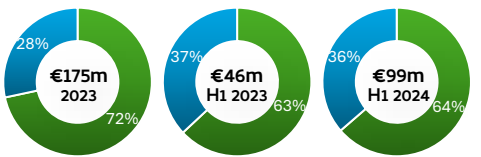
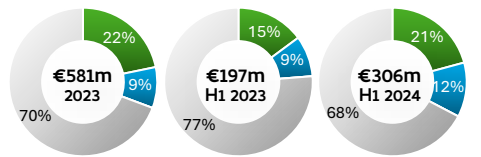
REVENUE

Revenues will be back ended, expecting a positive H2 thanks to the positive contribution of 1) services backlog signed; 2) the contribution of KHI Solar One; 3) harvesting period in Sao Joao Plant

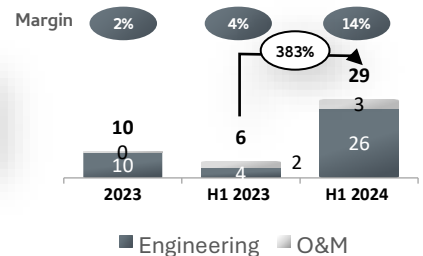
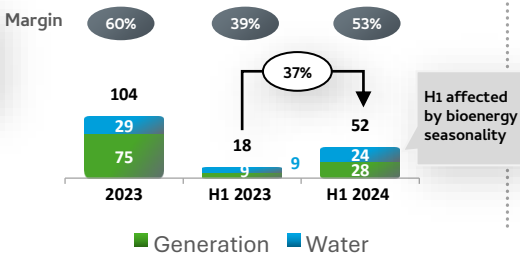
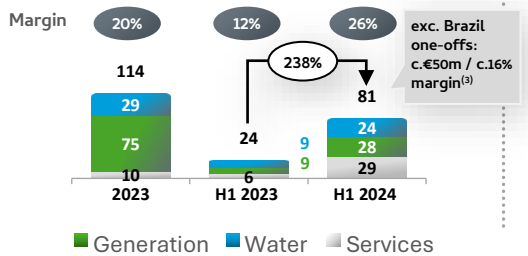


REVENUE SPLIT

Expect an increasing contribution of the Water division on the back of new concessions, reinforced with IPO proceeds



EBITDA⁽¹⁾



Source: Company information. Notes: Abengoa S.A.'s productive units have only been consolidated within the Company's results since the date on which the acquisition took effect pursuant to the terms of the Share Purchase Agreement (April 18, 2023). Therefore, the Group's consolidated statement of income and the Group's consolidated statement of cash flows for the year ended December 31, 2023 include (i) twelve months of operations of the Company and (ii) approximately nine month of operations of the Abengoa productive units. (1) EBITDA is an APM calculated as the sum of Operating profit and Amortization and charges due to impairments, provisions and amortizations. EBITDA excluding corporate costs (-€11m). (2) Due to the contribution of KHI Solar One in South Africa, the good evolution of the Sao Joao Plant (back loaded in H2 2024) and the services backlog already granted. (3) Refers to €31m impact of two judicial processes in Brazil.

Three Strategic Alliances Secured to Keep CoxGroup at the Forefront of the Sustainability Innovation



- The agreement between Cox Group and Hygreen includes the manufacture and integration of components and products in the premises of Coxgroup in Andalusia
- Hygreen Energy is a leading global company (Top 5) in the design and manufacture of hydrogen production systems using electrolyser technology



- Gotion is a leading company in the battery production, to develop energy storage projects
- The alliance between both companies includes the construction and commissioning of battery plants in Europe, Africa, the United Arab Emirates and America, as well as the start-up of facilities for recycling to provide a sustainable response to the waste generated



- Coxgroup has become a shareholder of Malta, Google's spin-off, with a 5% stake to develop a long-duration storage solution
- Coxgroup enters as an industrial shareholder with 5% of the company and technology partner
- Malta's partners include Breakthrough Energy Ventures (the initiative led by Bill Gates, together with Marc Zuckerberg, Jeff Bezos, Jack Ma and Richard Branson, to promote green technologies that contribute to the development of renewable energies) Siemens Energy, Alfa Laval, Proman, Google, Piva and Chevron, among other prominent world leaders



H1 2024 Key Financial Metrics: P&L

P&L (€'000)

	H1 2024	H1 2023	Delta (%)
Revenue	306,399	196,503	56%
Change in Inventories	(6,240)	4,070	
Other Income	a 51,426	18,080	
Raw Materials	(98,613)	(75,339)	
Personnel Expenses	(87,985)	(60,705)	
Other Operating Expenses	(83,739)	(58,867)	
EBITDA	b c. €50m excluding one-off 81,248	23,742	242%
Depreciation and Amortization	(21,723)	(7,552)	
Impairments and Other	(3,028)	(3,410)	
EBIT	56,497	12,780	342%
Financial Income/(Expense), Net	(12,129)	(8,455)	
Foreign Exchange Rate Changes, Net	6,99	1,092	
Other Net Financial Expenses/Income	c (10,574)	(320)	
Associates	(933)	(1,286)	
EBT	39,783	3,811	944%
Tax	d (1,458)	(1,913)	
Net Income	38,325	1,898	1,919%
Non-Controlling Interests	(3,816)	1,780	
Net Income for the Parent Company	34,509	3,678	838%

Considerations

- a Includes income one-offs from positive results out of two processes in Brazil (€31m):
 - €25m from an unpaid tariff
 - €6m on a judicial outcome in relation to a transmission EPC project
- b D&A increase mainly explained by:
 - H1 2023 is only reflecting 3 months financial consolidation given acquisition of Abengoa productive units in April
 - Inclusion of IFRS-16 in Brazil under D&A (previously under other operating COGS)
 - Total IFRS-16 impact in H1 2024: €4.2m
- c Mainly due to the inclusion of non-cash provisions
- d Limited tax expense due to Brazil one-off (€31m) offset against tax losses



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H1 2024 Key Financial Metrics: Cash Flow

Cash Flow (€'000)

	H1 2024			H1 2023
	Normalised	One-offs	Reported	
Net Income	8.824	a 29.501	38,325	1,898
Non-Cash Items Adjustments ⁽¹⁾	b 11.891		11,891	13,019
Changes in Working Capital	2.163	c (46.501)	(44,338)	30,908
Interest and Taxes Received/(Paid)	(19,073)		(19,073)	(17,426)
Cash Flow From Operating Activities	3,805	(17.000)	(13,195)	28,399
Business Combination			-	129,812
Investments			(5,983)	(4,001)
Divestments			-	-
Cash Flow From Investment Activities			(5,983)	125,811
d Proceeds of Financial Liabilities			23,875	-
Payment of Financial Liabilities			(21,553)	(23,309)
Cash Flow From Financing Activities			2,322	(23,309)
Change in Cash			(16,856)	130,901

Considerations

- a** Includes positive €30m (net of taxes) one-offs from two judicial processes in Brazil
- b** Includes:
 - €25m depreciation and amortization, impairment and others
 - €12m net financial income / expense
 - €1m taxes
 - -€27m of other: i) concessions (mainly IFRIC 12 adjustments) ii) foreign exchange rate changes iii) other net financial expenses/income iv) other items

c Working capital impacted by:

Working Capital inflow of €2m excluding one-offs

1. Brazil €30m one-off currently in an escrow account given ongoing appeal process (negatively impacting working capital)
2. €17m impact from legacy projects from productive units of Abengoa (one-offs linked to Taweelah, Dewa, Salalah and Shuaibah)

d Use of credit lines to finance working capital

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(1) Including depreciation and amortization, impairments and other, net financial income/expense, taxes, foreign exchange rate changes, other net financial expenses/income, concessions and other items.



H1 2024 Key Financial Metrics: Debt

Leverage (€'000)

	H1 2024	FY 2023	Delta (%)
a Debt with Credit Entities	28,852	5,992	
b Financial Leases	37,916	44,502	
Other Liabilities	11,310	10,983	
Corporate Debt	78,078	61,477	27%
Project Finance Debt	213,746	218,571	
Gross Debt⁽¹⁾	291,824	280,048	4%
Less: Project Finance Debt	(213,746)	(218,571)	
Adjusted Gross Debt⁽²⁾ (excl. Project Finance Debt)	78,078	61,477	(27%)
Cash & Equivalents⁽³⁾	78,827	97,865	(19%)
Less: Cash & Equivalents ⁽³⁾ from assets with Project Finance Debt ⁽⁴⁾	(17,196)	(26,438)	
Cash & Equivalents⁽³⁾ (excl. cash & equivalents from assets with Project Finance Debt⁽⁴⁾)	61,631	71,427	(14%)
Net Debt⁽⁴⁾	212,997	182,183	17%
c Adjusted Net Debt⁽⁵⁾ (excl. Project Finance Debt)	16,447	(9,950)	n.m.

Considerations

- a** Impact of credit lines use to finance Working Capital
- b** Includes IFRS-16 impact of €31.2m
- c** Net Debt position excludes cash from current financial investments

Source: Company information.

(1) Gross Debt is an APM that corresponds to the sum of current and non-current Project financing and current and non-current Debt with credit institutions and others.

(2) Adjusted Gross Debt is an APM that corresponds to the sum of current and non-current Debt with credit institutions and others.

(3) Cash & Equivalents do not include current financial investments.

(4) Net Debt is an APM that corresponds to the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents.

(5) Adjusted Net Debt is an APM that corresponds to the Group's Debt with credit institutions and others minus Cash and cash equivalents excluding concessions (an APM defined as Cash and cash equivalents minus Cash and cash equivalents corresponding to project companies).

(6) Assets with Project Finance Debt being, Agadir and Ghana water concessions and SPPI Energy Project.

